



Exploring Export Potential of Handicrafts to Chile



हस्तशिल्प निर्यात संवर्धन परिषद्
Export Promotion Council for Handicrafts

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FACT SHEET: COUNTRY INFORMATION AT A GLANCE (CHILE)



The geography of Chile is extremely diverse as the country extends from a latitude of 17° South to Cape Horn at 56° (if Chilean claims on Antarctica are included Chile would extend to the South Pole) and from the ocean on the west to Andes on the east. Chile is situated in southern South America, bordering the South Pacific Ocean and a small part of the South Atlantic Ocean. Chile's territorial shape is among the world's most unusual. From north to south, Chile extends 4,270 km (2,653 mi), and yet it only averages 177 km (110 mi) east to west. Chile reaches from the middle of South America's west coast straight down to the southern tip of the continent, where it curves slightly eastward. Diego Ramírez Islands and Cape Horn, the southernmost points in the Americas, where the Pacific and Atlantic oceans meet, are Chilean territory. Chile's northern neighbours are Peru and Bolivia, and its border with Argentina to the east, at 5,150 km (3,200 mi), is the world's third longest.

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Sl. No.	Items	Details
1	Location of Country	Chile is located in South America, between the Pacific Ocean and the Andes. It is unique as it is a long narrow strip of land. It has a land area of 480,000 square miles, and it borders three countries, which are Argentina, Bolivia, and Peru, together with the Drake Passage
2	Government & Administration	Presidential republic
3	Capital of the country	Santiago
4	Climate & Temperature	Temperate; desert in north; Mediterranean in central region; Cool and damp in south
5	Time & Time Difference from India	India is 8 hours and 30 minutes ahead of Chile
6	Political Parties and leader	Chile has a multi-party system, within a system with two dominant coalitions (President- Sebastián Piñera.)
7	Neighbouring Countries	Argentina, Bolivia and Peru
8	Area Covered	756,950 sq. kilometres (292,260 sq. miles)
9	Total Population	18 million
10	Major Language	Major language- Spanish Other languages- English, German (Spoken by a minority of the population)
11	Major religions	Roman Catholicism, Protestantism
12	Transportation	Railways, Public buses, private taxies, bicycles
13	Airports and Ports	Airports with paved Runways: 90 Airports with Unpaved Runways: 391 Major Ports: Coronel, Huasco, Lirquen, Puerto Ventanas, San Antonio, San Vicente, Valparaiso LNG terminal(s)- Mejillones, Quintero
14	Major Cities	Santiago, Valparaiso, Concepcion, LA Serena, Chile
15	Currency	Chilean Peso (CLP) = 0.10 INR (March, 2019)

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		1 USD= 668.91 Chilean Peso(CLP), (March, 2019)
16	GDP (Purchasing Power Parity)	\$452.1 billion (2017 est.)
17	GDP (Official Exchange rate)	\$277 billion (2017 est.)
18	Economy-General	Chile's economic freedom score is 75.4, making its economy the 18th freest in the 2019 Index. Its overall score has increased by 0.2 point, with increases in labor freedom, business freedom, and monetary freedom offsetting a steep decline in judicial effectiveness. Chile is ranked 3rd among 32 countries in the Americas region, and its overall score is above the regional and world averages.
19	GDP – Composition, by end use	Household consumption: 62.3% (2017 est.) Government consumption: 14% (2017 est.) Investment in fixed capital: 21.5% (2017 est.) Investment in inventories: 0.5% (2017 est.) Exports of goods and services: 28.7% (2017 est.) Imports of goods and services: -27% (2017 est.)
20	GDP – Composition, by sector of origin	Agriculture: 4.2% (2017 est.) Industry: 32.8% (2017 est.) Services: 63% (2017 est.)
21	Exports of Chile	\$69.23 billion (2017 est.) \$60.6 billion (2016 est.)
22	Exports - Commodities	copper, fruit, fish products, paper and pulp, chemicals, wine
23	Exports - Partners	China 27.5%, US 14.5%, Japan 9.3%, South Korea 6.2%, Brazil 5% (2017)
24	Imports of Chile	\$61.31 billion (2017 est.) \$55.29 billion (2016 est.)
25	Imports - Commodities	petroleum and petroleum products, chemicals, electrical and telecommunications equipment, industrial machinery, vehicles, natural gas
26	Imports - Partners	China 23.9%, US 18.1%, Brazil 8.6%, Argentina 4.5%, Germany 4% (2017)
27	India-Chile Bilateral Trade (2017-2018)	India's exports to Chile: 763.56 USD Million, India's imports from Chile: 2092.15 USD Million, India's trade deficit: -1328.59 USD Million (2017-18) (Source: Ministry of Commerce & Industry)
28	India's Exports to Chile: Major Commodities (2016-17)	Commercial vehicles, motor cars, two-wheelers, bulk pharmaceuticals, garments, handicrafts, textiles, carpets and hand-tools
29	India's Imports from Chile: Major Commodities (2016-17)	copper, iodine, chemical wood pulp, molybdenum concentrates, and Apples.
30	Banking System	Central Bank of Chile (https://www.bcentral.cl/web/central-bank-of-chile/home) Other major banks are Banco Santander-Chile, Banco del Estado de Chile, Banco de Chile, Banco de Crédito e Inversiones, Scotiabank Chile.

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31	Ports and Terminals	major seaport(s): Coronel, Huasco, Lirquen, Puerto Ventanas, San Antonio, San Vicente, Valparaiso LNG terminal(s) (import): Mejillones, Quintero
32	Inflation Rate (Consumer Prices)	2.2% (2017 est.) 3.8% (2016 est.)
33	Labour Force- by Occupation	agriculture: 9.2% industry: 23.7% services: 67.1% (2013)
35	India's Embassy in Chile	Mrs. Anita Nayar (Ambassador) 971 Alcantara Post Box No. 10433 Santiago, Chile Tel: +56-222085025 Email: amb.santiago@mea.gov.in Website- https://www.indianembassysantiago.gov.in
36	Chile's Embassy in India	Mr Andrés Barbé González, Ambassador A 16/1 Poorvi Marg – Vasant Vihar 110057 New Delhi – India Phone: +91 11 43100400 Email : embassy@chileindia.com
37	India's Consulates in Chile	Mrs Anita Nayar, Ambassador 971 Alcantara Post Box No. 10433 Santiago, Chile Telephone: (56-2) 2228 4141, 2228 6857, 2228 9743, 2263 4103 Fax: (56-2) 2321 7217, 2206 1959 E-Mail: amb.santiago@mea.gov.in Website- https://www.indianembassysantiago.gov.in
38	Bilateral Trade Co-ordinators Between India and Chile	CamIndia (Chile-India Chamber of Commerce), Santiago Chamber of Commerce San Patricio 4099 Oficina 302 Vitacura, Santiago de Chile. President- Jorge Guerrero Serrano Email- jguerrero@camindia.cl

Source: CIA Factbook

Chile's Economic Scenario

Chile has been one of Latin America's fastest-growing economies in recent decades, enabling the country to significantly reduce poverty. Between 2000 and 2015, the population living in poverty (on US\$ 4 per day) decreased from 26 percent to 7.9 percent. Between 2014 and 2017, growth slowed owing to declining copper prices, which negatively affected private investment and exports. Growth recovered in 2018, with a rate of 4.8 percent in the first half of the year, reflecting the rise in consumption and private investment driven by higher wages, lower interest rates and more private-sector confidence. Manufacturing also improved in 2018 thanks to higher copper prices and mining production. Non-mining activities, particularly wholesale trade, commercial services and manufacturing also progressed.

The fiscal deficit is expected to decline gradually beginning in 2018. Fiscal policy has been counter-cyclical in recent years. Sluggish economic growth and lower copper prices had a negative impact on fiscal income at the same time that the government increased spending, reaching a deficit of 2.7 percent of GDP in 2017. The economic recovery and compliance with the fiscal rule should lead to an estimated deficit of 2 percent of GDP in 2018. This gradual economic strengthening is supported by the fiscal austerity measures recently announced by the Treasury Department, which includes spending cuts equal to 1.6 percentage points of GDP in four years. Additionally, a tax reform bill was recently introduced in Congress to facilitate tax collection and promote investment. Total public debt is expected to reach 25 percent of GDP in 2018, compared with 23 percent in 2017, but it is still low compared with other Latin American countries.

Growth of GDP is expected to peak at 4 percent in 2018 to subsequently fall to 3.3 percent in 2020. This minor slowdown is associated with gradual adjustments in monetary and fiscal policy, combined with a less favourable external environment, stagnant copper prices and low global growth. The current account deficit is expected to grow to 2 percent of GDP in 2018 and to remain stable in 2019-2020. This increase reflects the rise in imports due to expanding investment and consumption that exceeds the increase in exports owing to higher international copper prices.

Source: Worldbank.org

India-Chile Bilateral Economic & Commercial Relations

India -Chile relations are characterized by warmth, friendship and commonality of views on a wide range of issues. In 2009, India and Chile celebrated 60 years of establishment of diplomatic relations which coincided with the visit to India by the President of Chile, Dr. Michelle Bachelet Jeria. Chile shares India's concerns over the threat of international terrorism and has regularly condemned the acts of cross border terrorism that India has suffered. The Chilean Parliament strongly condemned the terrorist attack on the Indian Parliament and the terrorist attacks in Mumbai. Both countries share similar views on expansion and reforms of the UNSC. Chile has articulated its support for India's claim to a permanent seat in the UNSC in a Joint Statement issued at the conclusion of the official visit of Chile's Foreign Minister to India in April 2003 and Chile has continued to express this stand in India's favour regularly since then. The bilateral relations have strengthened over the years with the exchange of high-level visits.

Trade & Economic Relations

Bilateral trade has grown substantially to reach record levels each way. Chilean exports to India had grown steadily from 2009 to 2012. Indian exports to Chile have also grown by 36.9%, 22.6% and 40.9% respectively over the same period. In 2012, Indo-Chilean bilateral trade was US\$ 3.29 billion. In 2013, bilateral trade was US\$ 2.88 billion and in 2014 it was 3.19 billion. Following table gives the bilateral trade between India and Chile in million US Dollars:

Year	Exports from India to Chile (CIF)	Imports from Chile by India (FOB)	Total Indo-Chilean Bilateral Trade
2009	278.07	908.35	1186.42
2010	380.91	1581.95	1962.86
2011	467.03	1964.99	2432.02
2012	658.45	2636.82	3295.27
2013	693.90	2182.70	2876.60
2014	619.84	2571.74	3191.59
2015	685.76	2026.98	2712.74
2016	701.05	1398.53	2099.58
2017	776.99	1742.33	2519.32

Source: Santiago Chamber of Commerce (In Million US Dollars)

The above bilateral trade figures do not include India's exports to the Free Trade Zone of Iquique, which amounted to US\$ 39.2 million in 2010, US\$ 42.9 million in 2011, US\$ 60.8 million in 2012, US\$ 45.4 million in 2013 and US\$ 34.18 million in 2014; and India's service exports, which too amount to some US\$ 20 million. Six percent of the companies working in Zofri Zone in Iquique are of Indian origin. High value-added Indian items such as commercial vehicles (TELCO, MAHINDRA), motor cars (Tata Motors, Suzuki Maruti, Hyundai), two wheelers, and bulk pharmaceuticals have entered the Chilean market. Other traditional items being imported by Chile are garments, handicrafts, textiles, carpets, and hand tools. India's imports from Chile are predominantly copper, iodine, chemical wood pulp, molybdenum concentrates, and fresh apples. Recent Indian business delegations that visited Chile were: PHARMEXCIL delegation in March 2012; Apparels Exports Promotion Council (AEPC) in March 2012, 2013 and 2014; Export Promotion Council for Handicrafts (EPCH) in November 2013 and March 2015; Sports Goods Export Promotion Council delegation (SGEPC) in November 2013; Electronics and Computer Software Export Promotion Council of India (ESC) in March 2014.

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An India Tourism Road Show was held in Santiago on 29 September, 2014 by the India Tourism Office, New York in association with the Embassy and the Ministry of Tourism to promote India as a tourism destination. Around 15 Indian tour operators participated in the Road Show. A presentation was made by Secretary (Tourism) showcasing the tourism potential of India. The India Trade Promotion Organization (ITPO) organized an exclusive Indian Trade Fair - "Expo India 2015" in Santiago from March 11-15, 2015. The Fair had a diverse display profile, viz. engineering, information technology, chemicals and pharmaceuticals, textiles, leather goods, handicrafts, food industry, sports goods, tourism & hospitality, new and renewable energy sources, etc. The five day Expo was a huge success which saw around 52,000 people visiting the event.

Indian Investments in Chile

Indian investments in Chile: There are 24 Indian companies / representative offices based in Chile. From 1974 to 2012, India has invested a total of US\$ 27.1 million in Chile, basically in mining and IT. According to the Foreign Investment Committee of Chile, India's investments in Chile from 1974 to 2012 totalled US\$ 27.1 million. Many Indian companies have recently entered the Chilean market, through acquisition of Chilean companies/or through joint ventures/collaborations. These include: Jindal Steel Works, TCS, Oracle Fine Services, Polaris, Evaluserve, WIPRO, Godrej, Ashok Leyland, Tega Industries, Havells Sylvania, Tata Motors, Bajaj Auto, Maruti Suzuki, Mahindra & Mahindra, NSL Renewable Power Private Limited etc.

Major Trade Agreements with India

India and Chile have signed Agreements/MoUs covering various fields of cooperation such as Sports, S&T, Antarctica, Defence, Air Services, Agriculture, New and Renewable Energy, Education, Outer Space, Geology and Mineral Resources. Most recently, on 6 September, 2016, an Agreement on the expansion of the India-Chile Preferential Trade Agreement (PTA) was signed in New Delhi which increased the scope of the agreement from about 474 tariff lines to 2829 tariff lines.

Source: Ministry of External Affairs

Chile's Other Major Trade Agreements

Chile continues to be a critical partner in promoting U.S. foreign policy goals throughout the region. In January 2010, Chile became the 31st member of the OECD and the first, and only, South American member at that time. Chile is also a member of the WTO and the Cairns Group. The U.S.-Chile Free Trade Agreement (FTA) entered into force on January 1, 2004 and was fully implemented on January 1, 2015. Chile has negotiated 26 trade agreements of which 25 have entered into force, covering 64 markets, representing 86.3% of the world's GDP. These agreements include 15 FTAs (United States; Canada; Mexico; Central America, which includes Costa Rica, El Salvador, Guatemala, Honduras, and Nicaragua; Korea; EFTA which includes Iceland, Liechtenstein, Norway, and Switzerland; China; Panama; Australia; Colombia; Turkey; Malaysia; Vietnam; Hong Kong; and Thailand); 3 Economic Association Agreements (European Union, which includes its 28 member countries; Japan; and P-4, which includes New Zealand, Singapore, and Brunei Darussalam); 6 Economic Cooperation Agreements (Bolivia, Cuba, Ecuador, Venezuela, Peru, and Mercosur, which includes Argentina, Brazil, Paraguay, Uruguay, and Venezuela); one Partial Association Agreement (India), and a Commercial Protocol with the Pacific Alliance.

Source: Export.gov

Executive Summary

The Report on “**Exploring Export Potential of Handicrafts to Chile**” explores the potential of Indian handicrafts in one of Latin America’s thriving economies. The report aims to study the structure of imports of Chilean handicraft industry and presents a comparative country analysis of India and its major competitors in order to get the insight for carrying out the trade with Chile. This report is quantitative in nature; and based on it, it draws qualitative insights after the in-depth analysis of the 167 HS Codes of different Handicrafts product categories.

The different analytical ratios and other calculative parameters such as the Trade Indicators used in the study are: Trade Intensity Index (TII) of Chile & its importing international markets, Revealed Comparative Advantage (RCA) Index of 167 HS Codes, Trade Potential of India, Unit Value Analysis, Trade Complementarity value and tariff analysis. Upon the completion of different analysis on these 167 HS Codes, they are categorized as:

A: Products with High Export Potential to Chile

B: Other Recommended Products

Moving ahead with the report brings the import pattern of Chile for all these 167 Handicraft items from the world to understand the potential of the market so that the Indian exporters may trace the export strategy from India to Chile. The report also indicates the top supplying countries to Chile for these 167 Handicraft products comparing India’s performance and its rank. Comparative Unit Value Analysis done on these 167 Handicraft Products also comments on the pricing strategy that can be undertaken by the Indian exporters before fixing the price of these Handicraft items. This would certainly help the Indian Exporters to study and analyse Chile’s importing trends and competitiveness in detail.

It should also be noted that all data on 167 HS Codes has been collected from **ITC Trade Map** (Source: <https://www.trademap.org/Index.aspx>), **Ministry of Commerce** (Source: <http://commerce-app.gov.in/eidb/>) and various other sources. Utmost care has been taken to compile and present the data.

Some **limitations** to the report are:

- The trade data for all 8 Digit HS codes was not available.
- For every Handicrafts HS code as per Indian classification where exact HS code at 8 digit parity do not exist, a corresponding/similar code used in Chile is considered.
- The photographs used in this report are only indicative in nature and are primarily sourced from online stores selling in Chile.

Key Products for exports to Chile

A. Category 1: Art Metal Wares

1. 73239420- UTENSILS
2. 74181021- TABLE, KITCHEN OR OTHER HOUSEHOLD ARTICLES AND PARTS THEREOF OF COPPER
3. 94055010- HURRICANE LANTERNS
4. 76151030- OTHER TABLE, KITCHEN OR OTHER HOUSEHOLD ARTICLES
5. 97030010- ORIGINAL SCLPTRS AND STATUARY IN METAL

B. Category 2: Wood Wares

1. 44140000: WOODEN FRAMES FOR PAINTING, PHOTOGRAPHS, MIRRORS OR SIMILAR OBJECTS
2. 44209010- WOOD MARQUETRY AND INLAID WOOD 94033010: Cabinetware
3. 94033090- OTHERS 94039000: Parts of furnitures of heading 9403
4. 95030090- OTHERS
5. 94033010- OTHERS

C. Category 3: Hand Knitted & Hand Crocheted Embroideries

1. 94049099- HANDMADE POUFFES/ARTICLES OF BEDDING, CUSHIONS ETC
2. 64061010: EMBROIDERED UPPERS OF TEXTILE MATERIALS
3. 58109210- EMBROIDERY BADGES, MOTIFS AND THE LIKE

D. Category 4: Imitation Jewellery

1. 71131110- SILVER FILLIGREE WORK 71179090: Others - imitation jewellery for personal adornment
2. 71171990- OTHERS - IMMITATION JEWELLERY CATEGORY
3. 70181090- OTHERS GLSS BEADS,IMTN PERLS,IMTN PRCS STONES/ SEMI PRCS STONES & SMLR GLSS SMALLWARES
4. 70181020- BEADS
5. 70181010- BANGLES

E. Category 5: Attars & Agarbatties

1. 33074100- AGARBATTI" & OTHR ODORIFEROUS PRPNS WHICHOPERATE BY BURNING

F. Category 6: Articles of Grass & Natural Fiber

NONE

G. Category 7: Misc. Articles of Tortoise

1. 96020010- WORKED VEGETABLE CARVING MATERIAL & ARTICLES THEREOF
2. 96020030- WORKED VEGETABLE OR MINERAL CARVING MATERIAL AND ARTICLES OF THESE MATERIALS

H. Category 8: Misc. Pottery & Glass wares

1. 70099200- OTHER GLASS MIRRORS, FRAMED
2. 70200011- GLOBES FOR LAMPS & LANTERNS
3. 70200090- OTHER ARTICLES OF GLASS NES
4. 83063000- PHOTOGRPH, PICTURE/SMLR FRAMES,MIRORS

I. Category 9: Misc.: Articles of Hat Wares

1. 65040000- HATS AND OTHR HEADGEAR PLTD/MADE BY ASSMBLNGSTRIPS OF ANY MATRLS W/N LIND/ TRMMD
2. 65050090- OTHER HEADGEAR, HATS, KNITTED / CROCHETTED MADE UP FROM LACES ETC W/N LIND/TRMMD

J. Category 10: Misc. Articles of Wicker, Bamboo etc

1. 46021919- PALM LEAF ITEMS OTHER THEN BASKETS
2. 46021990- OTHERS - BASKETWORK, WICKERWORK AND OTHER ARTICLES, MADE DIRECTLY TO SHAPE FROM PLAING MATERIALS OR MADE UP FROM GOODS OF HEADING 4601; ARTICLES OF LOOFAH.
3. 94038900- OTHER FURNITURE OF OTHER MATERIALS, INCLUDING CANE, OSIER, BAMBOO PR SIMILAR MATERIALS

K. Category 11: Misc. Leather Goods

1. 42022910- HNBGS OF OTHR MTRLS EXCL WKRWRK/BSKT WRK

L. Category 12: Misc. Musical Instruments

1. 92060000- PERCUSSION MUSICAL INSTRUMENTS (E.G. DRUMS, XYLOPHONES, CYMBOLS, CASTENETS, MARACAS)

M. Category 13: Misc. Paintings

1. 97011090- OTHERS-PAINTINGS, DRAWINGS & PASTELS

N. Category 14: Misc. Sculptures

1. 97030020- ORIGNL SCLPTRS & STATUARY IN STONE
2. 97030090- ORIGNL SCLPTRS & STATUARY IN OTHR MATRLS

O. Category 15: Misc. Stuffed Animals

NONE

P. Category 16: Shawls as Art Wares

NONE

Q. Category 17: Zari & Zari Goods

NONE

R. Category 18: Misc. Antiques

NONE

S. Category 19: Misc.: Articles of Fur, Feather etc

NONE

T. Category 20: Hand Printed textiles

NONE

U. Category 21: Misc.: Articles of Paper Mache

NONE

Recommendation of potential products for Exports to Chile

Indian Handicrafts have sufficient potential in the Chilean domestic market, a fact which is evident from India's ever increasing exports of Handicrafts to Chile.

ART METAL WARES

In the Artmetal ware category, India has a high trade potential for a number of products within this category as Chile is a major importer of Art metal wares. However, it is pertinent to note that India faces a considerable disadvantage as Chile has a Free Trade Agreement with China, which is India's chief competitor in the realm of handicrafts exports. Despite unfavourable conditions, India has been exporting products under this category to Chile, however the overall export value and volume can be increased considerably by offering products compatible with local needs at competitive prices.



S NO:	SUGGESTED HS CODE	PRODUCT DISCRIPTION
1	73239420	COPPER UTENSILS
2	74181021	TABLE, KITCHEN OR OTHER HOUSEHOLD ARTICLES AND PARTS THEREOF OF COPPER
3	94055010	HURRICANE LANTERNS
4	76151030	OTHER TABLE, KITCHEN OR OTHER HOUSEHOLD ARTICLES
5	97030010	ORIGINAL SCLPTRS AND STATUARY IN METAL

WOOD WARES

This category of Handicrafts is gaining immense popularity in Chile as imports of Wood wares account for a vast proportion of total handicrafts imports in Chile. However, India is yet to realize its full potential in terms of exports of Woodwares to Chile as the country imported Wood wares valued at 1,78,306 thousand USD in 2017 and India's exports to Chile accounted for a mere 1% of the total imported value. Thus, there is immense potential but it is important to note that India's trade potential has been hampered by the fact that Chile and China have share a Free Trade Agreement, thereby enabling the former to sell its goods to Chile at competitive prices. On the other hand, Indian exports attract duties to the tune of 4.8-6%.



S NO:	SUGGESTED HS CODE	PRODUCT DISCRIPTION
1	44140000	WOODEN FRAMES FOR PAINTINGS PHOTOGRAPHS MIRRORS OR SIMILAR OBJECTS
2	44209010	WOOD MARQUETRY AND INLAID WOOD
3	94033090	OTHERS
4	95030090	OTHERS
5	94033010	CABINETWARE

HANDKNITTED & HAND CROCHETTED / EMBROIDIRES

Products under the category Hand knitted & Hand Crocheted embroideries comprise a niche market with respect to the overall handicrafts market in Chile as the total imported value amounted to 25,115 thousand USD in 2017 and Indian exports accounted for 6% of the total value of imports. India's potential is further strengthened by the fact that India is one of the largest exporters of this category of handicrafts. In such a scenario, it is important for Indian exporters to realize the importance of localization and mould the design of their respective products to suit the local needs of the Chilean market. In order to do so, exporters must identify Chile's nationalized tariff line that matches closely with their product description and endeavour to manufacture their products as per the description.



S NO:	SUGGESTED HS CODE	PRODUCT DISCRIPTION
1	94049099	Handmade pouffes/articles of bedding, cushions etc
2	58109210	EMBROIDERY BADGES, MOTIFS AND THE LIKE

IMITATION JEWELLERY

India is a chief exporter of Imitation jewellery and its products are renowned worldwide for their exquisite quality and designs. Therefore, it is imperative to leverage India's comparative advantage in the realm of imitation jewellery. As of 2017, Chile imported imitation jewellery to the tune of 38,449 thousand USD whereas India's share amounted to a mere 3%. It is pertinent to note that India faces stiff competition not only from China but also from Latin American and European countries in this particular segment. Chile's major trading partners are at an advantage as their exports do not attract any duties whereas Indian exports attract duties to the tune of 4.8-6%.

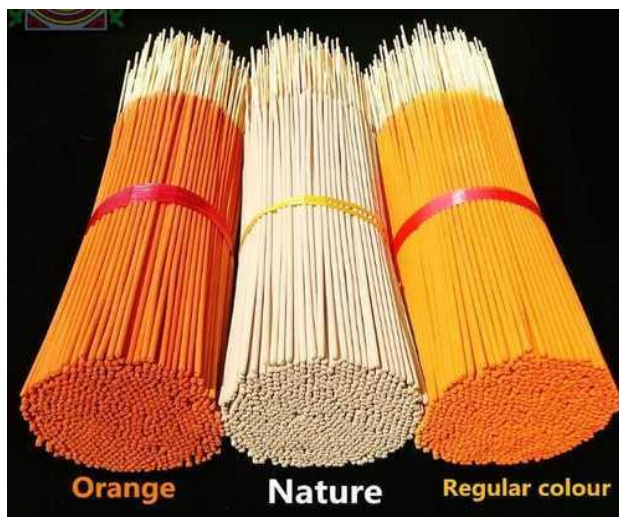
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S NO:	SUGGESTED HS CODE	PRODUCT DISCRIPTION
1	71131110	SILVER FILLIGREE WORK
2	71171990	OTHERS IMMITATION JEWELLERY CATEGORY
3	70181090	OTHERS GLSS BEADS,IMTN PERLS,IMTN PRCS STONES/ SEMI PRCS STONES & SMLR GLSS SMALLWARES
4	70181020	BEADS
5	70181010	BANGLES

ATTARS & AGARBATIES

Chile imported Attars & Agarbaties to the tune of 2,468 thousand USD in 2017 and India's share accounted for 72% of the imported value. Therefore, it is evident that India has a considerable advantage in this particular category and with a little product innovation; India can be a dominant exporter of Attars & Agarbaties for Chile.



S NO:	SUGGESTED HS CODE	PRODUCT DISCRIPTION
1	33074100	AGARBATTI" & OTHR ODORIFEROUS PRPNS WHICH OPERATE BY BURNING

Miscellaneous Handicrafts-

Misc. Musical Instruments

Certain products in this category have high potential as Chile is a major importer of Misc. musical instruments.

S NO:	SUGGESTED HS CODE	PRODUCT DESCRIPTION
1	92060000	PERCUSSION MUSICAL INSTRUMENTS (E.G. DRUMS, XYLOPHONES, CYMBOLS, CASTENETS, MARACAS)

Articles of Tortoise

India's global exports of Articles of Tortoise amount to 74,277 thousand USD and Chile's global imports amount to 2,954 thousand USD. Although, Chile is not a major importer of articles of tortoise, India can seek to gain a major share in the Chilean market by offering products compatible with local needs as currently, Indian exports account for 10% of the import market for articles of tortoise.

S NO:	SUGGESTED HS CODE	PRODUCT DESCRIPTION
1	96020010	WORKED VEGETABLE CARVING MATERIAL & ARTICLES THEREOF
2	96020030	WORKED VEGETABLES OR MINERAL CARVING MATERIAL AND ARTICLES OF THESE MATERIALS

Misc. Articles of Wicker, Bamboo etc

Certain products within this category have high potential as India has the comparative advantage to make exports competitive and Chile's domestic market is a prominent consumer of these products.

S NO:	SUGGESTED HS CODE	PRODUCT DESCRIPTION
1	46021919	PALM LEAF ITEMS OTHER THEN BASKETS
2	46021990	OTHERS - BASKETWORK, WICKERWORK AND OTHER ARTICLES, MADE DIRECTLY TO SHAPE FROM PLAITING MATERIALS OR MADE UP FROM GOODS OF HEADING 4601; ARTICLES OF LOOFAH.
3	94038900	OTHER FURNITURE OF OTHER MATERIALS, INCLUDING CANE, OSIER, BAMBOO PR SIMILAR MATERIALS

Exploring Export Potential of Indian Handicrafts to Chile

Misc. Paintings

Chile is a medium scale importer of misc. paintings and India possesses the comparative advantage to penetrate Chile's domestic market.

S NO:	SUGGESTED HS CODE	PRODUCT DISCRIPTION
1	97011090	OTHERS-PAINTINGS,DRAWINGS & PASTELS

Misc. Pottery & Glass Wares

Miscellaneous pottery & glass wares is another category of handicrafts which has gained widespread popularity in Chile. In 2017 alone, Chile's imports of pottery & glass wares surpassed the 100,000 thousand USD mark, which indicates the true potential of the Chilean market in terms of pottery & glass ware imports. On the other hand, India also possesses a comparative advantage in this category as Indian exports amounted to 257,041 thousand USD in 2017, however, India's exports to Chile are a tiny fraction of Chile's imports.

S NO:	SUGGESTED HS CODE	PRODUCT DISCRIPTION
1	70099200	OTHER GLASS MIRRORS, FRAMED
2	70200011	GLOBES FOR LAMPS & LANTERNS
3	70200090	OTHER ARTICLES OF GLASS NES
4	83063000	PHOTOGRPH,PICTURE/SMLR FRAMES,MIRORS

Misc. Articles of Hat Wares

The products in this category have a high trade potential as Chile is a major importer of these products.

S NO:	SUGGESTED HS CODE	PRODUCT DISCRIPTION
1	65050090	OTHER HEADGEAR, HATS, KNITTED / CROCHETTED MADE UP FROM LACES ETC W/N LIND/TRMMD

Exploring Export Potential of Indian Handicrafts to Chile

Misc. Leather Goods

Indian Leather goods are appreciated worldwide for its superior quality and design. It comes as no surprise that Indian leather goods have managed to make a mark in the Chilean market as they account for 15% of overall leather imports in Chile, which were valued at 7,946 thousand USD in 2017. Even though India faces considerable trade barriers, it has managed to penetrate the Chilean market for leather goods.

S NO:	SUGGESTED HS CODE	PRODUCT DISCRIPTION
1	42022910	HNBGS OF OTHR MTRLS EXCL WKRWRK/BSKT WRK

Misc. Sculptures

India's global exports of sculptures amounted to 11,303 thousand USD in 2017 whereas Chile's imports amounted to 4423 thousand USD in the same year.

S NO:	SUGGESTED HS CODE	PRODUCT DISCRIPTION
1	97030020	ORIGNL SCLPTRS & STATUARY IN STONE
2	97030090	ORIGNL SCLPTRS & STATUARY IN OTHR MATRLS

Other Handicrafts

These are some of the other items which have the potential to penetrate the Chilean handicrafts market.

S NO:	SUGGESTED HS CODE	PRODUCT DISCRIPTION
1	34060010	CANDLES
2	48239018	PRODUCT CONSISTINGS OF SHEETS OF PAPER/ RBORD, IMPREGNGTED,COTED OR COVERED WITH PLASTICS
3	96020090	OTHR UNDER HDNG 9602
4	96020040	OTHR ARTCLS OF UNHRDND GELATIN
5	96020020	MOULD/CRVD ARTCLS OF WAX,STEARN,NTRL GUMS AND RESINS AND OTHR MOULD/CRVD ARTCLS



Note: The pictures printed in the recommendation are from local trade portals.

Analytical Ratios & other parameters used in the Study

1. Trade Intensity Index (TII)

The trade intensity index (T) is used to determine whether the value of trade between two countries is greater or smaller than would be expected on the basis of their importance in world trade. It is defined as the share of one country's exports going to a partner divided by the share of world exports going to the partner. It is calculated as:

$$T_{ij} = (x_{ij}/X_{it}) / (x_{wj}/X_{wt})$$

Where, x_{ij} and x_{wj} are the values of country i 's exports and of world exports to country j and where X_{it} and X_{wt} are country i 's total exports and total world exports respectively. An index of more (less) than one indicates a bilateral trade flow that is larger (smaller) than expected, given the partner country's importance in world trade.

2. Revealed Comparative Advantage Index (RCA)

Measures of revealed comparative advantage (RCA) have been used to help assess a country's export potential. The RCA indicates whether a country is in the process of extending the products in which it has a trade potential, as opposed to situations in which the number of products that can be competitively exported is static. It can also provide useful information about potential trade prospects with new partners. Countries with similar RCA profiles are unlikely to have high bilateral trade intensities unless intra industry trade is involved. RCA measures, if estimated at high levels of product disaggregation, can focus attention on other nontraditional products that might be successfully exported. The RCA index of country i for product j is often measured by the product's share in the country's exports in relation to its share in world trade:

$$RCA_{ij} = (x_{ij}/X_{it}) / (x_{wj}/X_{wt})$$

Where, x_{ij} and x_{wj} are the values of country i 's exports of product j and world exports of product j and where X_{it} and X_{wt} refer to the country's total exports and world total exports. A value of less than unity implies that the country has a revealed comparative disadvantage in the product. Similarly, if the index exceeds unity, the country is said to have a revealed comparative advantage in the product.

3. Trade Potential Calculation

Trade potential is defined as the lower value between the country's exports and the partner country's imports, minus the actual current trade between the two countries.

$$\text{Trade potential} = \min \{\text{country's exports; partner country's imports}\} - \text{actual bilateral trade}$$

4. Unit Value Analysis

Unit Value is calculated as the value of a particular product (in USD) imported by a country A from country B divided by the quantity of the same product (in KGs) imported by the country A from country B.

Its unit is **USD per kilograms**.

5. Trade Complementarity Index

The trade complementarity index indicates to what extent the export profile of the reporter matches, or complements, the import profile of the partner. A high index may indicate that two countries would stand to gain from increased trade, and may be particularly useful in evaluating prospective bilateral or regional trade agreements

Formula- $RCA_{xik} = (X_{ik}/X_i)/(X_{wk}/X_w)$ $RCA_{mjk} = (M_{jk}/M_j)/(X_{wk}/X_w)$

$C_{ijk} = RCA_{xik} * RCA_{mjk}$

Among it, X_{ik} and X_{wk} are the export value of product k in country i and the world; X_i and X_w are the total export value of country i and the world; M_{jk} is the import value of product k of country j ; M_j is the total import value of country j . The greater the value of $RCA_{xik} * (RCA_{mjk})$, the larger dominant advantage of country i & j in product k . When both are large, it means country i has a stronger comparative advantage in product k and country j has a greater comparative disadvantage in product k , so the two countries complement each other in product k ; the greater the value of C_{ijk} , the stronger trade complementarity.

Exploring Export Potential of Indian Handicrafts to Chile

Category 1: ART METAL WARES		
S. No.	ITC HS Code	Description
1	73239200	OTHER HOUSEHOLD ARTICLES OF CAST IRON ENAMELLED
2	73239420	UTENSILS
3	73239490	OTHER HOUSEHOLD ARTICLES OF IRON N.E.S. (OTHER THAN CAST IRON)OR STEEL, ENAMELLED
4	74181024	EPNS WARES
5	74181031	Of EPNS; TABLE, KITCHEN OR OTHER HOUSEHOLD ARTICLES AND PARTS THEREOF
6	74181021	UTENSILS OF BRASS
7	74181022	COPPER UTENSILS
8	74181023	UTENSILS OF OTHER COPPER ALLOYS
9	74181039	OTHER TABLE, KITCHEN OR OTHER HOUSEHOLD ARTICLES
10	74199920	UTENSILS ARTICLES OF COPPER ALLOYS ELECTROPLATED WITH NICKLE SILVER
11	74199930	ARTICLE OF BRASS
12	74199940	COPPER WORKED ARTICLES
13	76151030	OTHER TABLE AND KITCHENWARE OF ALUMINIUM
14	76151090	OTHER HOUSEHOLD ARTICLES & PARTS THERE OF
15	97030010	ORIGINAL SCULPTURE & STATUARY IN METAL
16	96140000	SMOKING PIPES AND CIGAR OR CIGARETTE HOLDER AND PARTS THEREOF.
17	83061000	BELLS GONGS AND THE LIKE
18	83062190	OTHER ORNMNT PLTED WITH PRCS METAL
19	83062990	OTHERS - OTHER STATUETTES AND ORNAMENTS
20	94051010	HANGNG LMPS COMPLETE FITNGS
21	94051020	WALL LAMPS
22	94055010	HURRICANE LANTERNS
23	96062200	BUTTONS OF BASE METAL NOT COVERED WITH TEXTILE MATERIAL

Exploring Export Potential of Indian Handicrafts to Chile

Product Category: Art metal Wares

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Table 1: Table showing RCA, Global export-import data of India & Chile and India's Trade Potential in 2017 (Art Metal Wares)

*Values in USD Thousands

Sl. No.	ITC HS Code (6 digits)	RCA (India) (At 6 digit level)	RCA (Chile) (At 6 digit level)	ITC HS Code (8 digits)	India's Global exports (At 8 digit level)	ITC HS Code (Chile)	Chile's Global Imports	Chile's Imports from India	India's Trade Potential
1	732392	0.0	0.1	73239200	576	73239200	525	12	513
2	732394	6.6	0.9	73239420	70,350	73239400	6,631	256	6,375
				73239490	46,564	73239900	NA	NA	NA
3	741810	2.5	0.0	74181024	321	74181000	1,031	0	1031
				74181031	90				
				74181021	2,558				
				74181022	2,393	74181900	0	0	0
				74181023	107				
				74181039*	744				
4	741999	6.2	0.0	74199920	198	NA	NA	NA	NA
				74199930	4,03,322	NA	NA	NA	NA
				74199940	27,350	NA	NA	NA	NA
5	961400	3.2	0.1	96140000	16,571	NA	NA	NA	NA
6	830610	6.5	0.3	83061000	5,702	83061000	422	26	396
7	761510	0.8	0.8	76151030	39,613	76151000	39,777	75	39,538
				76151090	725	NA	NA	0	725
8	830621	1.4	4.1	83062190	664	83062100	682	17	647
9	830629	0.2	0.0	83062990	2,016	83062900	3,831	303	1,713
10	940510	0.6	0.7	94051010	19,337	94051000	0	0	0
				94051020	4,735	94051020	754	0	754
11	940550	2.0	0.3	94055010	6,742	94055000	3,451	261	3,190
12	970300	0.9	1.0	97030010	2,555	97030010	1,053	5	1,048
13	960622	0.1	0.2	96062200	496	96062200	568	10	486

Exploring Export Potential of Indian Handicrafts to Chile

Table 2: Table showing RCA, Global export-import data & Trade Intensity Index of India & Chile and in 2017 (Art Metal Wares)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from India 6 DIGIT	Chile Import from India 2 DIGIT	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	TII
1	732392	576	6656983	33	304358	534919	282628209	0.0	0.1	12	12396	525	1161443	2.14
2	732394	117083	6656983	704	304358	752921	282628209	6.6	0.9	256	12396	6631	1161443	3.62
3	741810	7133	3372968	94	17799240	121119	143333193	2.5	0.0	20	789	1031	85588	2.10
4	741999	481032	3372968	403	17799240	3289960	143333193	6.2	0.0	333	789	19583	85588	1.84
5	961400	16571	543176	25	30175	494907	51284985	3.2	0.1	83	1921	1193	262621	9.51
6	830610	5702	567714	20	39932	104117	66883007	6.5	0.3	26	2092	422	232708	6.85
7	761510	70895	3655402	3117	143837	4684836	172695578	0.7	0.8	75	4480	39777	397357	0.17
8	830621	1100	567714	219	39932	89664	66883007	1.4	4.1	17	2092	682	232708	2.77
9	830629	2476	567714	41	39932	1674735	66883007	0.2	0.0	303	2092	3831	232708	8.80
10	940510	55934	1440548	1840	39022	15908823	239917036	0.6	0.7	275	4929	54825	753518	0.77
11	940550	11381	1440548	46	39022	939682	239917036	2.0	0.3	261	4929	3451	753518	11.56
12	970300	13858	94494	113	711	4583562	27577148	0.9	1.0	5	19	1053	3281	0.82
13	960622	496	543176	42	30175	467239	51284985	0.1	0.2	10	1921	568	262621	2.41

Exploring Export Potential of Indian Handicrafts to Chile

Table 3: Table showing RCA, Global export-import data & Trade Complementarity Index of India & Chile and in 2017 (Art Metal Wares)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	India's Export RCA	Chile's Import RCA	Trade Complementarity Index
1	732392	576	6656983	33	304358	534919	282628209	525	1161443	0.0	0.2	0.01
2	732394	117083	6656983	704	304358	752921	282628209	6631	1161443	6.6	2.1	14.15
3	741810	7133	3372968	94	17799240	121119	143333193	1031	85588	2.5	14.3	35.68
4	741999	481032	3372968	403	17799240	3289960	143333193	19583	85588	6.2	10.0	61.94
5	961400	16571	543176	25	30175	494907	51284985	1193	262621	3.2	0.5	1.49
6	830610	5702	567714	20	39932	104117	66883007	422	232708	6.5	1.2	7.52
7	761510	70895	3655402	3117	143837	4684836	172695578	39777	397357	0.7	3.7	2.64
8	830621	1100	567714	219	39932	89664	66883007	682	232708	1.4	2.2	3.16
9	830629	2476	567714	41	39932	1674735	66883007	3831	232708	0.2	0.7	0.11
10	940510	55934	1440548	1840	39022	15908823	239917036	54825	753518	0.6	1.1	0.64
11	940550	11381	1440548	46	39022	939682	239917036	3451	753518	2.0	1.2	2.36
12	970300	13858	94494	113	711	4583562	27577148	1053	3281	0.9	1.9	1.70
13	960622	496	543176	42	30175	467239	51284985	568	262621	0.1	0.2	0.02

Exploring Export Potential of Indian Handicrafts to Chile

Therefore, after analysing RCAs of India & Chile for respective HS Codes and calculation of India's Trade Potential, the products under **Art metal wares** can be classified into following two categories on the basis of their export potential to Chile.

A. Products with high Export potential:

1. **73239420**- UTENSILS
2. **74181021**- Table, kitchen or other household articles and parts thereof of copper
3. **94055010**- HURRICANE LANTERNS

B. Other Recommended Products:

1. **76151030**- OTHER TABLE, KITCHEN OR OTHER HOUSEHOLD ARTICLES
2. **97030010**- ORIGINAL SCULPTURES AND STATUARY IN METAL

Analysis:

Codes with high Export potential: 73239420, 73239490, 74181021, & 94055010 (India's 8 Digits) are codes with high export potential as India has a relatively higher RCA, Trade complementarity value and Trade potential. However, it should be noted that India faces a considerable disadvantage as imports of Art metal ware from India attract duties to the tune of **4.8-6%**, thereby hampering India's trade potential. Additionally, Chile's major trading partners which include Spain, Germany, U.S.A, China and some Latin American countries can freely export their goods as the tariff rate applied to their exports is **0%**.

- **Recommended Codes:** - These codes are recommended as India has a moderately high trade potential as Chile is a major importer of these products.
- **76151030 (India's 8 digits), 761510 (India's 6 digits)** has a high Trade potential and Trade complementarity value.
- **97030010 (India's 8 digits), 970300 (India's 6 digits)** has a high trade complementarity value and Trade potential.

UVA analysis- UVA could not be computed as import quantities are not available on Trademap.

Exploring Export Potential of Indian Handicrafts to Chile

Category 2: WOOD WARES		
S. No.	ITC HS Code	Description
1	44140000	WOODEN FRAMES FOR PAINTING, PHOTOGRAPHS, MIRRORS OR SIMILAR OBJECTS
2	44190010	TABLEWARE
3	44190020	KITCHENWARE OF WOOD
4	44201000	STATUTES & OTHER ORNAMENTS OF WOOD
5	44209010	WOOD MARQUETRY & INLAID WOOD
6	44209090	OTHERS-WOOD MARQUETRY & INLAID WOOD; CASKETS & CASES FOR CULTRY & OTHER SIMILAR ARTICLES OF WOOD; STATUETTES AND OTHER ORNAMENTS, OF WOOD; WOODEN ARTICLES OF FURNITURE NOT FALLING IN CHAPTER 94
7	44219060	PARTS OF DOMESTIC DECORATIVE ARTICLES USED AS TABLEWARE & KITCHENWARE
8	66020000	WALKING STICKS, SEAT STICKS, WHIPS, RIDING CROPS, AND THE LIKE
9	83062910	OTHER STATUETTES (EXCLUDING WORKS OF ART)
10	94033010	CABINETWARE
11	94033090	OTHERS - WOODEN FURNITURE OF A KIND USED IN OFFICES
12	94035010	BED STEAD
13	94035090	OTHER WOODEN FURNITURE USED IN BEDROOM
14	94036000	OTHER WOODEN FURNITURE WITH OR WITHOUT EMBELLISHMENTS OF OTHER MATERIAL
15	97019091	DOMESTIC ARTICLES OF WOOD HAND DECORATED
16	97019099	OTHER HAND DECORATED MANUFACTURED ARTICLES
17	94039000	PARTS OF FURNITURES OF HEADING 9403
18	95030010	DOLLS OF WOOD
19	95030090	OTHER

Exploring Export Potential of Indian Handicrafts to Chile

Product Category: Wood Wares

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Table 4: Table showing RCA, Global export-import data of India & Chile and India's Trade Potential in 2017 (Wood Wares)

*Values in USD Thousands

Sl. No.	ITC HS Code (6 digits)	INDIA RCA	Chile RCA	ITC HS Code (8 digits)	India's Global exports (At 8 digit level)	ITC HS Code (Chile)	Chile's Global Imports	Chile's Imports from India	India's Trade Potential
1	441400	7.7	0.00	44140000	19,064	44140000	1,977	105	1,872
2	442090	10.9	0.00	44209010	1,024	44209000	1,132	77	947
				44209090	25,707	NA	NA	NA	NA
3	442190	44.2	0.00	44219060	3,002	NA	NA	NA	NA
4	940360	3.0	0.3	94036000	4,45,089	94036000	0	0	0
5	441900	33.6	0.0	44190010	1,298	44199000	1,791	44	1,254
				44190020	NA	NA	NA	NA	NA
6	442010	0.7	0.0	44201000	2,448	44201000	0	10	NA
7	830629	0.2	0.0	83062910	398	NA	NA	NA	NA
8	940330	1.3	0.2	94033010	23,881	94033020	675	4	671
				94033090	8,245	94033090	3,377	0	3,377
9	940350	0.2	0.4	94035010	2,746	94035000	0	0	0
				94035090	8,445	94035090	8,067	12	8,055
10	970190	3.9	0.4	97019091	544	97019000	100	0	100
				97019099	6,149	NA	NA	NA	NA
11	940390	0.2	0.8	94039000	20,300	94039000	0	0	0
12	950300	0.7	2.1	95030010	2,585	95030010	15,815	1	2,584
				95030090	38,748	95030090	1,44,462	284	38,464
13	660200	3.2	0.0	66020000	332	66020000	910	0	332

Exploring Export Potential of Indian Handicrafts to Chile

Table 5: Table showing RCA, Global export-import data & Trade Intensity Index of India & Chile and in 2017 (Wood Wares)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from India 6 DIGIT	Chile Import from India 2 DIGIT	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	TII
1	441400	19,064	4,15,298	22	22,33,405	8,12,279	1357,30,602	7.7	0.0	105	540	1,977	2,52,022	24.79
2	442090	26,731	4,15,298	24	22,33,405	8,00,108	1357,30,602	10.9	0.0	77	540	1,132	2,52,022	31.75
3	442190	38,444	4,15,298	0	22,33,405	284,404	1357,30,602	44.2	0.0	0	540	0	2,52,022	NA
4	940360	4,45,089	14,40,548	1,006	39,022	246,57,355	2399,17,036	3.0	0.3	893	4929	72,630	7,53,518	1.88
5	441900	2,702	4,15,298	0	22,33,405	26,314	1357,30,602	33.6	0.0	0	497	0	2,52,022	NA
6	442010	2,448	4,15,298	152	22,33,405	11,04,346	1357,30,602	0.7	0.0	106	497	2,239	2,52,022	24.01
7	830629	2,476	5,67,714	41	39,932	16,74,735	668,83,007	0.2	0.0	303	2,092	3,831	2,32,708	8.80
8	940330	32,126	14,40,548	106	39,022	41,92,847	2399,17,036	1.3	0.2	189	4929	10,136	7,53,518	2.85
9	940350	11,191	14,40,548	677	39,022	110,68,162	2399,17,036	0.2	0.4	41	4929	35,067	7,53,518	0.18
10	970190	6,696	94,494	5	711	5,02,233	275,77,148	3.9	0.4	0	19	100	3,281	0.00
11	940390	20,300	14,40,548	1,825	39,022	140,17,786	2399,17,036	0.2	0.8	43	4929	18859	7,53,518	0.35
12	950300	76,715	3,02,502	79,969	98,759	438,74,161	1124,60,303	0.7	2.1	457	1592	3,23,572	6,79,837	0.60
13	660200	332	1,806	37	2,146	1,97,781	34,22,798	3.2	0.3	NA	12	910	10,388	NA

Exploring Export Potential of Indian Handicrafts to Chile

Table 6: Table showing RCA, Global export-import data & Trade Complementarity Index of India & Chile and in 2017 (Wood Ware)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	India's Export RCA	Chile's Import RCA	Trade Complementarity Index
1	441400	19,064	4,15,298	22	22,33,405	8,12,279	1357,30,602	7.671	0.002	1,977	2,52,022	7.7	1.3	10
2	442090	26,731	4,15,298	24	22,33,405	8,00,108	1357,30,602	10.919	0.002	1,132	2,52,022	10.9	0.8	8
3	442190	38,444	4,15,298	0	22,33,405	2,84,404	1357,30,602	44.178	0.000	0	2,52,022	44.2	0.0	0
4	940360	4,45,089	14,40,548	1,006	39,022	246,57,355	2399,17,036	3.006	0.251	72,630	7,53,518	3.0	0.9	3
5	441900	2,702	4,15,298	0	22,33,405	26,314	1357,30,602	33.560	0.000	0	2,52,022	33.6	0.0	0
6	442010	2,448	4,15,298	152	22,33,405	11,04,346	1357,30,602	0.724	0.008	2,239	2,52,022	0.7	1.1	1
7	830629	2,476	5,67,714	41	39,932	16,74,735	668,83,007	0.174	0.041	3,831	2,32,708	0.2	0.7	0
8	940330	32,126	14,40,548	106	39,022	41,92,847	2399,17,036	1.276	0.155	10,136	7,53,518	1.3	0.8	1
9	940350	11,191	14,40,548	677	39,022	110,68,162	2399,17,036	0.168	0.376	35,067	7,53,518	0.2	1.0	0
10	970190	6,696	94,494	5	711	5,02,233	275,77,148	3.891	0.386	100	3,281	3.9	1.7	7
11	940390	20,300	14,40,548	1,825	39,022	140,17,786	2399,17,036	0.241	0.800	43	7,53,518	0.2	0.0	0
12	950300	76,715	3,02,502	79,969	98,759	438,74,161	1124,60,303	0.650	2.076	3,23,572	6,79,837	0.7	1.2	1
13	660200	332	1,806	37	2,146	1,97,781	34,22,798	3.181	0.298	910	10,388	3.2	1.5	0

Exploring Export Potential of Indian Handicrafts to Chile

Therefore, after analysing RCAs of India & Chile for respective HS Codes and calculation of India's Trade Potential, the products under **Wood wares** can be classified into following two categories on the basis of their export potential to Chile.

A. Products with high Export potential:

1. **44140000**- WOODEN FRAMES FOR PAINTINGS PHOTOGRAPHS MIRRORS OR SIMILAR OBJECTS
2. **44209010**- WOOD MARQUETRY AND INLAID WOOD
3. **94033090**- OTHERS
4. **95030090**- OTHER

B. Other Recommended Products:

1. **94033010**- CABINETWARE

Analysis:

Codes with high Export potential: 44140000, 44209010, 94033090 & 95030090 (India's 8 Digits) are codes with high export potential as India has a relatively higher RCA, Trade potential and Trade Complementarity Value. However, it should be noted that India faces a considerable disadvantage as imports of Wood ware from India attract duties to the tune of **4.8-6%**, thereby hampering India's trade potential. Additionally, Chile's major trading partners which include China, USA and Argentina do not face any tariff related barriers while exporting to Chile.

- **Other Recommended Codes** - These codes are recommended as India has a moderately high trade potential as Chile is a major importer of these products.
- **940330 (India's 6 digits), 94033010 (India's eight digits)**- This code is being recommended as India has a moderately high trade potential and RCA. In addition, the trade complementarity index value is 1, which indicates that Chile's import profile for this particular product matches with India's export profile for the same product.

UVA analysis- UVA could not be computed as import quantities are not available on Trade map.

Category 3: HANDPRINTED TEXTILES		
S. No.	ITC HS Code	Description
1	63079011	DRESS MATERIAL HANDPRINTED OF COTTON
2	63079012	DRESS MATERIAL HANDPRINTED OF SILK
3	63079013	DRESS MATERIAL HANDPRINTED OF MAN MADE FIBER
4	63079019	DRESS MATERIAL HANDPRINTED OTHERS
5	63079090	DRESS MATERIAL HANDPRINTED OTHERS
6	63079020	MADE UP ARTCLS OF COTTON

Product Category: Hand printed Textiles

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Table 7: Table showing RCA, Global export-import data of India & Chile and India's Trade Potential in 2017 (Hand printed Textiles)

*Values in USD Thousands

Sl. No.	ITC HS Code (6 digits)	INDIA RCA	Chile RCA	ITC HS Code (8 digits)	India's Global exports (At 8 digit level)	ITC HS Code (Chile)	Chile's Global Imports	Chile's Imports from India	India's Trade Potential
1	630790	0.7	0.2	63079011	2,661	63079000	39,761	327	39,434
				63079012	479				
				63079013	11,717				
				63079019	54,648				
				63079090	2,14,995				
				63079020	3,18,483				

Exploring Export Potential of Indian Handicrafts to Chile

Table 8: Table showing RCA, Global export-import data & Trade Intensity Index of India & Chile and in 2017 (Hand printed textiles)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from India 6 DIGIT	Chile Import from India 2 DIGIT	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	TII
1	630790	6,02,983	49,62,867	3,252	72,473	117,45,252	635,41,513	0.7	0.2	327	45,248	39,761	4,85,611	0.09

Table 9: Table showing RCA and Trade Complementarity Index of India & Chile and in 2017 (Hand printed textiles)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	India's Export RCA	Chile's Import RCA	Trade Complementarity Index
1	630790	6,02,983	49,62,867	3,252	72,473	117,45,252	635,41,513	39,761	4,85,611	0.7	0.4	.24

Exploring Export Potential of Indian Handicrafts to Chile

Therefore, after analyzing RCAs of India & Chile for respective HS Codes and calculation of India's Trade Potential, the products under **Hand printed textiles** can be classified into following two categories on the basis of their export potential to Chile.

A. Products with high Export potential:

None

B. Other Recommended Products

None

Analysis:

Tariffs: Chile imposes tariffs to the tune of 5% on handicraft imports from India.

UVA analysis- UVA could not be computed as import quantities are not available on Trade map.

Exploring Export Potential of Indian Handicrafts to Chile

Category 4: HANDKNITTED & HAND CROCHETTED / EMBRODIRES		
S. No.	ITC HS Code	Description
1	58050010	HAND WOOVEN TAPESTRIES HAND MADE OR NEDDLE WORKED BY HAND, OF COTTON - EMBRODIERY
2	58101000	EMBORIDERY IN THE PIECE, IN STRIPS OR IN MOTIFS - EMBRODIERY WITHOUT VISIBLE GROUND
3	58109210	EMBROIDERY BADGES, MOTIFS AND THE LIKE
4	58110010	KANTHA - EMBROIDERY
5	58110020	QUILT WADDING - EMBROIDERY
6	61043100	ENSAMBLES OF WOOL OR FINE ANIMAL HAIR - CROCHETTED
7	94049099	HANDMADE POUFFES/ARTICLES OF BEDDING, CUSHIONS ETC
8	63049190	OTHER - FURNISHING ARTICLS,KNTD/CROCHETED
9	58043000	HAND MADE LACE
10	58081090	BRAIDS, IN PCS OTHER THAN OF COTTON
11	64061010	EMBROIDERED UPPERS OF TEXTILE MATERIALS
12	58041090	TULLS AND OTHR NET FBRCs OF OTHR TXTL MATRLS
13	63041100	BEDSPREADS,KNITTED OR CROCHETED

Exploring Export Potential of Indian Handicrafts to Chile

Product Category: Hand knitted & Hand Crocheted Embroideries

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Table 10: Table showing RCA, Global export-import data of India & Chile and India's Trade Potential in 2017 (Hand knitted & Hand Crocheted Embroideries)

*Values in USD Thousands

Sr. No	HS Code	INDIA RCA	Chile RCA	ITC HS Code (8 Digits)	India's Global exports	ITC HS Code (Chile)	Chile's Global Imports	Chile's Imports from India	India's Trade Potential
1	580500	0.9	NA	58050010	1,170	58050000	6	2	4
2	581010	8.8	0.0	58101000	64,921	58109100	35	20	15
3	581092	2.2	0.0	58109210	15,341	58109200	758	34	724
4	581100	0.1	11.8	58110010	136	58110000	NA	NA	NA
				58110020	186		NA	NA	NA
5	610431	0.4	0.0	61043100	2,956	61043100	126	0	NA
6	940490	6.3	3.7	94049099	356,474	94049090	22,816	178	22,638
7	630491	0.6	2.3	63049190	40,012	63049100	2,688	39	2629
8	580430	5.6	4.6	58043000	1,997	58043000	6	1	5
9	580810	8.8	0.0	58081090	6,393	58081000	105	8	97
10	640610	4.3	0.1	64061010	5,184	64061000	1,102	626	476
11	580410	0.5	0.1	58041090	9,858	58041000	784	2	782
12	630411	0.1	0.4	63041100	1,192	63041100	161	18	143

Exploring Export Potential of Indian Handicrafts to Chile

Table 11: Table showing RCA, Global export-import data & Trade Intensity Index of India & Chile and in 2017 (Hand knitted & Hand Crocheted Embroideries)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from India 6 DIGIT	Chile Import from India 2 DIGIT	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	TII
1	580500	1,519	3,76,883	NA	1,603	56967.00	123,99,649	0.9	NA	2	186	6	19,914	35.69
2	581010	64,921	3,76,883	0	1,603	2,43,859	123,99,649	8.9	0.0	11	186	128	19,914	9.20
3	581092	86,010	3,76,883	5	1,603	12,75,035	123,99,649	2.2	0.0	34	186	758	19,914	4.80
4	581100	740	3,76,883	365	1,603	2,39,967	123,99,649	0.1	11.7	NA	186	81	19,914	NA
5	610431	2,956	83,47,381	4	1,39,631	2,04,107	2253,33,018	0.4	0.0	0	12,580	126	14,06,035	0.00
6	940490	3,89,641	14,40,548	6,228	39,022	102,81,713	2399,17,036	6.3	3.7	1,621	4,929	72,270	7,53,518	3.43
7	630491	40,747	49,62,867	2,360	72,473	9,11,314	635,41,513	0.6	2.3	39	45,248	2,688	4,85,611	0.16
8	580430	1,997	3,76,883	7	1,603	11,694	123,99,649	5.7	4.7	1	186	6	19,914	17.84
9	580810	64,921	3,76,883	0	1,603	2,43,859	123,99,649	8.8	0.0	8	186	105	19,914	8.16
10	640610	3,18,161	27,85,993	230	1,32,254	36,81,294	1397,56,098	4.3	0.1	626	21,380	1,102	12,58,253	33.43
11	580410	10,318	3,76,883	5	1,603	6,58,930	123,99,649	0.5	0.1	2	21,380	784	12,58,253	0.15
12	630411	1,192	49,62,867	73	72,473	1,77,154	635,41,513	0.1	0.4	18	45,248	161	4,85,611	1.20

Exploring Export Potential of Indian Handicrafts to Chile

Table 12: Table showing RCA, Global export-import data & Trade Complementarity Index of India & Chile and in 2017 (Hand knitted & Hand Crocheted Embroideries)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	India's Export RCA	Chile's Import RCA	Trade Complementarity Index
1	580500	1,519	3,76,883	NA	1,603	56967.00	123,99,649	6	19,914	0.9	0.1	0.06
2	581010	64,921	3,76,883	0	1,603	2,43,859	123,99,649	128	19,914	8.9	0.3	2.86
3	581092	86,010	3,76,883	5	1,603	12,75,035	123,99,649	758	19,914	2.2	0.4	0.82
4	581100	740	3,76,883	365	1,603	2,39,967	123,99,649	81	19,914	0.1	0.2	0.02
5	610431	2,956	83,47,381	4	1,39,631	2,04,107	2253,33,018	126	14,06,035	0.4	0.1	0.04
6	940490	3,89,641	14,40,548	6,228	39,022	102,81,713	2399,17,036	72,270	7,53,518	6.3	2.2	14.13
7	630491	40,747	49,62,867	2,360	72,473	9,11,314	635,41,513	2,688	4,85,611	0.6	0.4	0.22
8	580430	1,997	3,76,883	7	1,603	11,694	123,99,649	6	19,914	5.7	0.3	1.79
9	580810	64,921	3,76,883	0	1,603	2,43,859	123,99,649	105	19,914	8.8	0.3	2.35
10	640610	3,18,161	27,85,993	230	1,32,254	36,81,294	1397,56,098	1,102	12,58,253	4.3	0.0	0.14
11	580410	10,318	3,76,883	5	1,603	6,58,930	123,99,649	784	12,58,253	0.5	0.0	0.01
12	630411	1,192	49,62,867	73	72,473	1,77,154	635,41,513	161	4,85,611	0.1	0.1	0.01

Exploring Export Potential of Indian Handicrafts to Chile

Therefore, after analyzing RCAs of India & Chile for respective HS Codes and calculation of India's Trade Potential, the products under **Hand knitted & Hand Crocheted Embroideries** can be classified into following two categories on the basis of their export potential to Chile.

A. Products with high Export potential:

1. **94049099**- HANDMADE POUFFES/ARTICLES OF BEDDING, CUSHIONS ETC
2. **58109210**- EMBROIDERY BADGES, MOTIFS AND THE LIKE

B. Other Recommended Products

None

Analysis:

Codes with high Export potential: 94049099 & 58109210 (India's 8 Digits) are codes with high export potential as India has a relatively higher RCA and Trade potential. However, it should be noted that India faces a considerable disadvantage as imports of Hand knitted & Hand Crocheted Embroideries from India attract duties to the tune of **4.8-6%**, thereby hampering India's trade potential. Chile's major trading partners which include Spain, Portugal, EL Salvador and China can freely export their goods to Chile as the tariff rate is **0%**.

- **Recommended Codes** – There are no codes worthy of recommendation in this category.

Note- UVA could not be computed as import quantities are not available on Trade map.

Exploring Export Potential of Indian Handicrafts to Chile

Category 5: SHAWLS AS ARTWARE		
S. No.	ITC HS Code	Description
1	61171020	SHAWLS OF WOOL

Product Category: Shawls as Art ware

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Table 13: Table showing RCA, Global export-import data of India & Chile and India's Trade Potential in 2017 (Shawls as Art wares)

*Values in USD Thousands

Sl. No.	ITC HS Code (6 digits)	INDIA RCA	Chile RCA	ITC HS Code (8 digits)	India's Global exports (At 8 digit level)	ITC HS Code (Chile)	Chile's Global Imports	Chile's Imports from India	India's Trade Potential
1	611710	0.8	0.2	61171020	499	61171010	240	13	227

Exploring Export Potential of Indian Handicrafts to Chile

Table 14: Table showing RCA, Global export-import data & Trade Intensity Index of India & Chile and in 2017 (Shawls as Art wares)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from India 6 DIGIT	Chile Import from India 2 DIGIT	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	TII
1	611710	49,702	83,47,381	150	1,39,631	16,22,830	2253,33,018	0.8	0.2	53	12500	5,775	14,06,035	1.03

Table 15: Table showing RCA, Global export-import data & Trade Complementarity Index of India & Chile and in 2017 (Shawls as Art wares)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	India's Export RCA	Chile's Import RCA	Trade Complementarity Index
1	611710	49,702	83,47,381	150	1,39,631	16,22,830	2253,33,018	0.827	0.149	5,775	14,06,035	0.8	0.6	0.5

Exploring Export Potential of Indian Handicrafts to Chile

Therefore, after analysing RCAs of India & Chile for respective HS Codes and calculation of India's Trade Potential, the products under **Shawls as Art wares** can be classified into following two categories on the basis of their export potential to Chile.

A. Products with high Export potential:

None

B. Other Recommended Products

None

Analysis:

- Codes in this particular category do not possess a high export potential and are unworthy of a recommendation as not only is India's trade potential moderate for this category, but its RCA and trade complementarity values are also low. Therefore, it would be imprudent to explore India's trade potential in this category.

Note- UVA could not be computed as quantity values are not available on Trademap

Category 6: ZARI & ZARI GOODS		
S. No.	ITC HS Code	Description
1	83089020	IMITATION ZARI SPANGLES
2	56050020	IMITATION ZARI THREAD
3	56050090	OTHERS
4	58090010	ZARI BORDERS
5	58090090	OTHERS

Product Category: Zari & Zari Goods

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Table 16: Table showing RCA, Global export-import data of India & Chile and India's Trade Potential in 2017 (Zari & Zari Goods)

*Values in USD Thousands

Sl. No.	ITC HS Code (6 digits)	INDIA RCA	Chile RCA	ITC HS Code (8 digits)	India's Global exports (At 8 digit level)	ITC HS Code (Chile)	Chile's Global Imports	Chile's Imports from India	India's Trade Potential
1	830890	0.2	0.1	83089020	45	83089000	2,376	8	37
2	560500	3.4	0.0	56050020	4,281	56050000	0	0	0
				56050090	8,098				
3	580900	1.6	0.0	58090010	77	58090000	20	0	20
				58090090	1,401				

Exploring Export Potential of Indian Handicrafts to Chile

Table 17: Table showing RCA, Global export-import data & Trade Intensity Index of India & Chile and in 2017 (Zari & Zari Goods)

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from India 6 DIGIT	Chile Import from India 2 DIGIT	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	TII
1	830890	3,611	5,67,714	157	39,932	19,49,590	668,83,007	0.2	0.1	8	2,092	2,376	2,32,708	0.37
2	560500	12,437	3,87,100	0	14,477	2,42,323	253,29,467	3.6	0.0	NA	5,906	200	1,46,571	NA
3	580900	1,478	3,76,883	0	1,603	29,774	123,99,649	1.6	0.0	0	186	20	19,914	0.00

*Values in USD Thousands

Table 18: Table showing RCA and Trade Complementarity Index of India & Chile and in 2017 (Zari & Zari Goods)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	India's Export RCA	Chile's Import RCA	Trade Complementarity Index
1	830890	3,611	5,67,714	157	39,932	19,49,590	668,83,007	0.218	0.135	2,376	2,32,708	0.2	0.4	1.00
1	560500	12,437	3,87,100	0	14,477	2,42,323	253,29,467	3.358	0.000	200	1,46,571	3.6	0.1	1.00
3	580900	1,478	3,76,883	0	1,603	29,774	123,99,649	1.633	0.000	20	19,914	1.6	0.4	1.00

Exploring Export Potential of Indian Handicrafts to Chile

Therefore, after analysing RCAs of India & Chile for respective HS Codes and calculation of India's Trade Potential, the products under **Zari & Zari Goods** can be classified into following three categories on the basis of their export potential to Chile.

A. Products with high Export potential:

None

B. Other Recommended Products:

None

Analysis:

Tariffs imposed by Chile on Zari & Zari goods from India are **6%**. It is pertinent to note that Chile's other major trading partners which include the European Union, Latin American countries and South-East Asian countries do not face such barriers, thereby strengthening their comparative advantage.

UVA analysis- UVA could not be computed as import quantities are not available on Trade map

Category 7: IMITATION JEWELLERY		
S. No.	ITC HS Code	Description
1	70181010	BANGLES
2	70181020	BEADS
3	70181090	OTHERS -GLSS BEADS,IMTN PERLS,IMTN PRCS STONES/ SEMI PRCS STONES & SMLR GLSS SMALLWARES
4	71131110	SILVER FILLIGREE WORK
5	71171100	CUFFLINGS AND STUDS
6	71171910	BANGLES
7	71171920	GERMAN SILVER JEWELLERY
8	71171990	OTHERS - IMMITATION JEWELLERY CATEGORY
9	71179010	JEWELLERY STUDDED WITH IMITATION PERALS OR IMITATION OR SYN. STONES
10	71179090	OTHERS - IMMITATION JEWELLERY FOR PERSONAL ADORNMENT
11	83089031	FOR GARMENTS, MADEUPSM KNITWARE, PLASTIC AND LEATHER GOODS - BUCKLES
12	83089039	OTHER BEADS AND SPANGLES OF BASE METAL

Exploring Export Potential of Indian Handicrafts to Chile

Product Category: Imitation Jewellery

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Table 19: Table showing RCA, Global export-import data of India & Chile and India's Trade Potential in 2017 (Imitation Jewellery)

*Values in USD Thousands

Sl. No.	ITC HS Code (6 digits)	INDIA RCA	Chile RCA	ITC HS Code (8 digits)	India's Global exports (At 8 digit level)	ITC HS Code (Chile)	Chile's Global Imports	Chile's Imports from India	India's Trade Potential
1	701810	4.6	0.0	70181010	5,225	70181000	309	0	309
				70181020	14,700				
				70181090	16,689				
2	711311	5.7	0.0	71131110	4,623	71131100	29,848	97	4,526
3	711711	0.0	0.4	71171100	317	71171100	127	0	127
4	711719	0.3	0.2	71171910	48,679	71171900	0	0	0
				71171920	NA	NA	NA	NA	NA
5	711790	1.0	0.4	71171990	1,08,870	71179000	5,480	276	5,204
				71179010	5,931	NA	NA	NA	NA
				71179090	1,08,870	NA	NA	NA	NA
6	830890	0.2	0.1	83089031	17	83089000	2,376	8	9
				83089039	60	NA	NA	NA	NA

Exploring Export Potential of Indian Handicrafts to Chile

Table 20: Table showing RCA, Global export-import data & Trade Intensity Index of India & Chile and in 2017 (Imitation Jewellery)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from India 6 DIGIT	Chile Import from India 2 DIGIT	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	TII
1	701810	36,614	6,80,693	1	54,693	8,35,572	718,36,046	4.6	0.0	5	1,292	309	1,86,021	2.3
2	711311	43,90,131	425,72,929	426	9,51,364	119,85,728	6590,21,465	5.7	0.0	97	1,332	29,848	73,560	0.2
3	711711	317	425,72,929	92	9,51,364	1,76,620	6590,21,465	0.0	0.4	0	1,332	127	73,560	0.0
4	711719	86,235	425,72,929	1,312	9,51,364	48,82,107	6590,21,465	0.3	0.2	879	1,332	22,828	73,560	2.1
5	711790	1,14,802	425,72,929	1,046	9,51,364	18,07,721	6590,21,465	1.0	0.4	276	1,332	5,480	73,560	2.8
6	830890	3,611	5,67,714	157	39,932	19,49,590	668,83,007	0.2	0.2	8	2,092	2,376	2,32,708	0.4

Exploring Export Potential of Indian Handicrafts to Chile

Table 21: Table showing RCA, Global export-import data & Trade Intensity Index of India & Chile and in 2017 (Imitation Jewellery)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	India's Export RCA	Chile's Import RCA	Trade Complementarity Index
1	701810	36,614	6,80,693	1	54,693	8,35,572	718,36,046	4.6	0.002	309	1,86,021	4.6	0.3	1.5
2	711311	43,90,131	425,72,929	426	9,51,364	119,85,728	6590,21,465	5.7	0.025	29,848	73,560	5.7	4.0	22.7
3	711711	317	425,72,929	92	9,51,364	1,76,620	6590,21,465	0.0	0.361	127	73,560	0.0	0.0	0.0
4	711719	86,235	425,72,929	1,312	9,51,364	48,82,107	6590,21,465	0.3	0.186	22,828	73,560	0.3	89.1	24.4
5	711790	1,14,802	425,72,929	1,046	9,51,364	18,07,721	6590,21,465	1.0	0.401	5,480	73,560	1.0	75.5	74.3
6	830890	3,611	5,67,714	157	39,932	19,49,590	668,83,007	0.2	0.135	2,376	2,32,708	0.2	0.1	0.0

Exploring Export Potential of Indian Handicrafts to Chile

Therefore, after analyzing RCAs of India & Chile for respective HS Codes and calculation of India's Trade Potential, the products under **Imitation Jewellery** can be classified into following two categories on the basis of their export potential to Chile.

A. Products with high Export potential:

1. **71131110**- SILVER FILLIGREE WORK
2. **71171990**- OTHERS IMMITATION JEWELLERY CATEGORY

B. Other Recommended Products

1. **70181090**- OTHERS GLSS BEADS,IMTN PERLS,IMTN PRCS STONES/ SEMI PRCS STONES & SMLR GLSS SMALLWARES
2. **70181020**- BEADS
3. **70181010**- BANGLES

Analysis:

Codes with high Export potential: 71131110 (India's 8 Digits), & 71171990 (India's 8 Digits) are codes with a high export potential as India has a relatively higher RCA, Trade potential and Trade Complementarity value. However, it should be noted that India faces a considerable disadvantage as imports of Imitation Jewellery from India attract duties to the tune of **4.8-6%**, thereby hampering India's trade potential.

Recommended Codes

- **701810 (India 6 digits) , 70181090, 70181020 & 70181010 (India 8 digits)**- These codes are being recommended as India has a moderately high trade potential, high RCA and moderate Trade complementarity value. Thus, with an aggressive marketing and localization strategy, it is possible to boost exports for the aforementioned codes.

UVA analysis- UVA could not be computed as import quantities are not available on Trade map.

Exploring Export Potential of Indian Handicrafts to Chile

Category 8: ATTARS & AGARBATIES		
S. No.	ITC HS Code	Description
1	33019031	ATTARS OF ALL KINDS IN FIXED OIL BASE
2	33074100	AGARBATTI" & OTHR ODORIFEROUS PRPNS WHICH OPERATE BY BURNING
3	33074900	OTHER ODORIFEROUS PRPNS USD FOR DEODORIZING ROOM (EXCL AGARBATTI)

Product Category: Attars & Agarbaties

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Table 22: Table showing RCA, Global export-import data of India & Chile and India's Trade Potential in 2017 (Attars & Agarbaties)

*Values in USD Thousands

Sl. No.	ITC HS Code (6 digits)	INDIA RCA	Chile RCA	ITC HS Code (8 digits)	India's Global exports (At 8 digit level)	ITC HS Code (Chile)	Chile's Global Imports	Chile's Imports from India	India's Trade Potential
1	330190	25.6	0.1	33019031	8,905	33019000	91	0	91
2	330741	21.8	0.1	33074100	1,23,393	33074100	2247	1714	533
3	330749	0.6	1.3	33074900	20,359	33074900	130	64	66

Exploring Export Potential of Indian Handicrafts to Chile

Table 23: Table showing RCA, Global export-import data & Trade Intensity Index of India & Chile and in 2017 (Attars & Agarbates)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from India 6 DIGIT	Chile Import from India 2 DIGIT	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	TII
1	330190	3,90,587	7,86,269	91	87,527	10,86,895	1299,98,176	59.4	0.1	684	4016	1,722	8,39,990	83.08
2	330741	1,23,393	7,86,269	31	87,527	4,04,656	1299,98,176	50.4	0.1	1714	4016	2,247	8,39,990	159.55
3	330749	20,359	7,86,269	2,310	87,527	25,63,887	1299,98,176	1.3	1.3	94	4016	30,760	8,39,990	0.64

Table 24: Table showing RCA and Trade Complementarity Index of India & Chile and in 2017 (Attars & Agarbates)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	India's Export RCA	Chile's Import RCA	Trade Complementarity Index
1	330190	3,90,587	18,21,620	91	87,527	10,86,895	1299,98,176	25.6	0.1	1,722	8,39,990	25.6	0.2	6.29
2	330741	1,23,393	18,21,620	31	87,527	4,04,656	1299,98,176	21.8	0.1	2,247	8,39,990	21.8	0.9	18.70
3	330749	20,359	18,21,620	2,310	87,527	25,63,887	1299,98,176	0.6	1.3	30,760	8,39,990	0.6	1.9	1.05

Exploring Export Potential of Indian Handicrafts to Chile

Therefore, after analysing RCAs of India & Chile for respective HS Codes and calculation of India's Trade Potential, the products under **Attars & Agarbatics** can be classified into following two categories on the basis of their export potential to Chile.

A. Products with high Export potential:

1. **33074100**- AGARBATTI" & OTHR ODORIFEROUS PRPNS WHICH OPERATE BY BURNING

B. Other Recommended Products

None

Analysis:

- **Codes with high Export potential: 33074100 (India's 8 Digits)** has a high export potential as India has a relatively higher RCA, Trade potential and Trade Complementarity value. Thus, it can be inferred that India can gain a competitive edge in this product category as Chile's import value is slightly high, India's export value is extremely high and the high Trade complementarity value indicates that India's export profile for this particular product is highly compatible with Chile's import profile for the same product. In addition, India is already a major exporter of this category of products to Chile, and stands to gain a dominant edge by pursuing an aggressive marketing and localization strategy. It is pertinent to note that imports from India attract tariffs to the tune of **4.8%** whereas Chile's major trading partners including China, Spain, Argentina, Portugal and Canada can freely export their goods to Chile as the tariff rate is **0%**.
- **Recommended Codes-** None

Note- UVA could not be computed as import quantities are not available on Trade map.

Exploring Export Potential of Indian Handicrafts to Chile

Miscellaneous Handicrafts		
S. No.	ITC HS Code	Description
1. MUSICAL INSTRUMENTS		
1	92029000	OTHER STRING MUSICAL INSTRUMENTS
2	92059090	OTHERS WIND MUSICAL INSTRUMENTS
3	92060000	PERCUSSION MUSICAL INSTRUMENTS (E.G. DRUMS, XYLOPHONES, CYMBOLS, CASTENETS, MARACAS)
4	92059010	FLUTES
2. ARTICLE OF TORTOISE		
1	96019020	WRKD MOTHR OF PEARL & ARTCLS THEROF
2	96019030	WRKD BONE(EXCL WHALE BONE)& ARTCLS THROF
3	96019040	WRKD HRN,CORL ETC ANML CRVNG MTRL & ARTCLS
4	96019090	OTHR UNDER HDNG 9601
5	96020010	WORKED VEGETABLE CARVING MATERIAL & ARTICLES THEREOF
3. STUFFED ANIMALS		
1	97050010	STUFFED ANIMALS & BIRDS (TAXIDERMY)
2	97050090	OTHERS-COLECTNS & COLLECTRS PIECS OF ZOOLOGICL BOTANICL,MINERALOGICL,ANATOMICL,HISTORICL ARCHAEOLOGICL,ETHNOGRAPHIC/NUMSMATC INTERST
4. LEATHER GOODS		
1	42022910	HANDBAGS OF OTHER MATERIALS EXCLUDING WICKER WORK OR BASKET WORK
2	42023110	JEWELLERY BOX - SURFACE OF LEATHER
3	42023910	JEWELLERY BOX - OTHER SURFACE OF LEATHER
4	64032040	KOLAPURI CHAPPALS AND SIMILAR FOOTWEAR

5. ARTICLES OF WICKER, BAMBOO ETC.		
1	46021100	BASKETWORK, WICKERWORK AND OTHER ARTICLES, OF BAMBOO.
2	46021911	PALM LEAF BASKET ETC.
3	46021200	BASKETWORK, WICKERWORK AND OTHER ARTICLES, OF RATTAN.
4	46021919	PALM LEAF ITEMS OTHER THEN BASKETS
5	46021990	OTHERS - BASKETWORK, WICKERWORK AND OTHER ARTICLES, MADE DIRECTLY TO SHAPE FROM PLAITING MATERIALS OR MADE UP FROM GOODS OF HEADING 4601; ARTICLES OF LOOFAH.
6	94038100	FURNTIURE OF RATTAN/BAMBOO
7	94038900	OTHER - FURNITURE OF OTHER MATERIALS, INCLUDING CANE, OSIER, BAMBOO PR SIMILAR MATERIALS
6. ANTIQUES		
1	97060000	ANTIQUES OF AN AGE EXCDNG ONE HUNDRED YRS
7. ARTICLES OF FUR, FEATHERS & HUMAN HAIRS		
1	67010010	FEATHERS DUSTERS
8. ARTICLES OF GRASS & NATURAL FIBRE		
1	46019900	PLNTS & SMLR PRDCTS OF PLATNG MATRLS PLATS& SMLR PRODCTS PLACD SIDE BY SIDE & BOUND TOGETHER IN FORM OF SHEETS (E.G.MATS ETC)
2	46012900	COIR MATS & MATTING BOUND IN PARALLEL STAND
9. ARTICLES OF PAPER MACHE		
1	48237030	ARTICLES MADE OF PAPER MACHE OTHER THAN ARTWARE.
10. HATWARES		
1	65040000	HATS & OTHR HEADGEAR PLTD/MADE BY ASSMBLNGSTRIPS OF ANY MATRLS W/N LIND/TRMMD
2	65050090	OTHER HEADGEAR, HATS, KNITTED / CROCHETTED MADE UP FROM LACES ETC W/N LIND/TRMMD

Exploring Export Potential of Indian Handicrafts to Chile

11. SCULPTURE		
1	97030020	ORIGNL SCLPTRS & STATUARY IN STONE
2	97030090	ORIGNL SCLPTRS & STATUARY IN OTHR MATRLS
3	68159990	OTHERS-OTHER ARTCLS OF STONES/OTHR MINRLS
12. PAINTINGS		
1	97011010	MADHUBANI PAINTINGS(ON TXTLS)
2	97011020	KALAMKARI PAINTINGS(ON TXTLS)
3	97011030	RAJASTHANI PAINTINGS(ON TXTLES)
4	97011090	OTHERS-PAINTINGS,DRAWINGS & PASTELS
13.POTTERY & GLASS WARE		
1	69111011	TABLEWARE OF BONE CHINA AND SHOFT PORCELAIN
2	69111019	TABLEWARE OF OTHER THAN BONE CHINA & SFTPRCLN
3	69111021	KITCHENWARE OF BON CHINA & SFT PRCLN
4	69111029	KITCHENWARE OF OTHER THAN BON CHINA & SFT PRCLN
5	69119010	TOILET ARTICLES OF PRCLN CHINA
6	69119020	OTHERS -WATER FILTERS OF A CAPACITY NOT EXCEEDING 40 LTRS. OF PORCELAIN
7	69119090	OTHER OF OTHER HSEHLD & TOLT ARTCLS OF PRCLN
8	69120010	CERAMIC TABLEWARE (E.G. OF IMITATION PORCELAIN/OR SEMI-PORCELAIN)
9	69120020	CEREMIC KITCHENWARE
10	69120030	TOILET ARTICLES OTHER THAN PORCELAIN /CHINA
11	69120040	CLAY ARTICLS AS TABLEWARE, KITCHENWARE ETC
12	69120090	OTHERS
13	69131000	STATUETTES ETC OF PORCELAIN/CHINA
14	69139000	OTHER STATUETTE ETC (EXCL OF PORCLAIN /CHINA
15	69141000	OTHER CERMC ARTCLS OF PORCELAIN / CHINA

Exploring Export Potential of Indian Handicrafts to Chile

16	69149000	OTHER CERMC ARTCLS EXCL OF PORCELAIN / CHINA
17	70099200	OTHR GLASS MIRRORS, FRAMED
18	70132800	OTHER
19	70133300	OF LEAD CRYSTAL; OTHER DRINKING GLASSES, OTHER THAN OF GLASS CERAMICS
20	70133700	OTHERS
21	70139100	OF LEAD CRYSTAL: OTHER GLASSWARE
22	70134100	GLSSWR FR TBL KTCHN,TOLT,OFFC INDOR DCORTION (EXCL GOODS OF HDG NO 7010/7018)
23	70134900	GLSSWR FR TBL KTCHN,TOLT,OFFC INDOR DCORTION (EXCL GOODS OF HDG NO 7010/7018)
24	70189010	GLASS STATUE OF OTHR ARTCLE OF HDG 7018
25	70200011	GLOBES FOR LAMPS & LANTERNS
26	70200029	OTHER GLS CHIMENEYS
27	70200090	OTHER ARTICLES OF GLASS NES
28	83063000	PHOTOGRPH,PICTURE/SMLR FRAMES,MIRORS
14. OTHER HANDICRAFTS		
1	48021010	HAND MADE PAPER
2	39231020	WATCHBOX JEWELLERY BOX AND SIMILAR CONTAINER OF PLASTICS
3	34060010	CANDLES
4	48021020	HAND MADE PAPERBOARD
5	48239018	PRODUCT CONSISTINGS OF SHEETS OF PAPER/ RBORD, IMPREGNGTED,COTED OR COVERED WITH PLASTICS
6	94053000	LGHTNG SETS OF A KIND USD FR CHRISTMS TREE
7	95051000	ARICLES OF CHRISTMAS
8	95059010	OTHER MAGICAL EQUIPMENTS
9	96020090	OTHER WORKED VEGITABLE OR MATERIAL CARVING MATERIAL AND ARTICLES OF THESE MATERIALS MOULDED OR CARVED
10	96031000	BROOMS & BRUSHES,CONSTNG OF TWIGS/OTHR VGTBL MTRLS BOUND TOGTHR,WTH/WTHT HNDLS
11	96089910	PEN HOLDERS PENCIL HOLDERS AND SIMILAR HOLDERS

Exploring Export Potential of Indian Handicrafts to Chile

12	97019092	RESTAURANT DECORATION OF PLASTICS
13	97020000	ORIGNL ENGRVNGS,PRNTS & LITHOGRPHS
14	67029090	ARTIFICIAL FLOWERS ETC OF OTHER MATERIALS
15	96011000	WORKED IVORY AND ARTICLES OF IVORY
16	96019010	WRKD TORTOISE-SHELL AND ARTCLS THEREOF
17	96020020	MOULD/CRVD ARTCLS OF WAX,STEARN,NTRL GUMS AND RESINS AND OTHR MOULD/CRVD ARTCLS
18	96020040	OTHR ARTCLS OF UNHRDND GELATIN
19	97040010	USED POSTAL STAMP
20	97040020	USED OR UNUSED FIRST-DAY COVERS FOR PHILAT
21	97040090	OTHR UNDER SUB-HEADING 970400

Exploring Export Potential of Indian Handicrafts to Chile

Product Category: (Miscellaneous Handicrafts-Musical Instruments)

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Table 25: Table showing RCA, Global export-import data of India & Chile and India's Trade Potential in 2017 (Misc. Musical Instruments)

*Values in USD Thousands

Sl. No.	ITC HS Code (6 digits)	INDIA RCA	Chile RCA	ITC HS Code (8 digits)	India's Global exports (At 8 digit level)	ITC HS Code (Chile)	Chile's Global Imports	Chile's Imports from India	India's Trade Potential
1	920290	0.4	1.0	92029000	723	92029000	8,154	0	723
2	920590	0.6	0.4	92059090	793	92029000	4,797	2	837
				92059010	46				
3	920600	2.9	3.8	92060000	3,197	92060000	6,463	14	3,183

Table 26: Table showing RCA, Global export-import data & Trade Intensity Index of India & Chile and in 2017 (Misc. Musical Instruments)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from India 6 DIGIT	Chile Import from India 2 DIGIT	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	TII
1	920290	723	16,628	1,037	8,362	7,79,178	62,98,031	0.4	1.0	0	21	8,154	43,401	0.00
2	920590	842	16,628	304	8,362	5,15,475	62,98,031	0.6	0.4	2	21	4,797	43,401	0.86
3	920600	3,197	16,628	2,110	8,362	4,25,358	62,98,031	2.9	3.8	14	21	6,463	43,401	4.48

Table 27: Table showing RCA and Trade Complementarity Index of India & Chile and in 2017 (Misc. Musical Instruments)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	India's Export RCA	Chile's Import RCA	Trade Complementarity
1	920290	723	16,628	1,037	8,362	7,79,178	62,98,031	8,154	43,401	0.4	1.5	0.53
2	920590	842	16,628	304	8,362	5,15,475	62,98,031	4,797	43,401	0.6	1.4	0.84
3	920600	3,197	16,628	2,110	8,362	4,25,358	62,98,031	6,463	43,401	2.9	2.2	6.28

Therefore, after analyzing RCAs of India & Chile for respective HS Codes and calculation of India's Trade Potential, the products under **Misc. Musical Instruments** can be classified into following two categories on the basis of their export potential to Chile.

A. Products with high Export potential:

1. **92060000**- PERCUSSION MUSICAL INSTRUMENTS (E.G. DRUMS, XYLOPHONES, CYMBOLS, CASTENETS, MARACAS)

Analysis:

- **Codes with high Export potential: 92060000 (India's 8 Digits)** has a high export potential as India has a relatively higher RCA, Trade potential and Trade Complementarity value. Thus, it can be inferred that India can gain a competitive edge in this product category as Chile's import value is relatively high, India's export value is moderate and the high Trade complementarity value indicates that India's export profile for this particular product is highly compatible with Chile's import profile for the same product. Indian exports attract tariffs to the tune of **6%** whereas Chile's major trading partners which include South Korea, USA, Thailand and China do not encounter tariff related barriers while exporting to Chile.

Note- UVA could not be computed as quantity values are not available on Trademap

Product Category: (Miscellaneous Handicrafts-Articles of Tortoise)

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Table 28: Table showing RCA, Global export-import data of India & Chile and India's Trade Potential in 2017 (Misc. Handicrafts-Articles of Tortoise)

*Values in USD Thousands

Sl. No.	ITC HS Code (6 digits)	INDIA RCA	Chile RCA	ITC HS Code (8 digits)	India's Global exports (At 8 digit level)	ITC HS Code (Chile)	Chile's Global Imports	Chile's Imports from India	India's Trade Potential
1	960190	11.2	0.0	96019020	273	96019000	115	52	63
				96019030	1,408				
				96019040	5,542				
				96019090	8,002				
2	960200	10.4	0.0	96020010	1,048	96020000	2,954	181	2773
				96020030	73,229				

Exploring Export Potential of Indian Handicrafts to Chile

Table 29: Table showing RCA, Global export-import data & Trade Intensity Index of India & Chile and in 2017 (Misc. Handicrafts-Articles of Tortoise)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from India 6 DIGIT	Chile Import from India 2 DIGIT	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	TII
1	960190	15,273	5,43,176	2	24,136	1,28,567	512,84,985	11.2	0	52	2,642	115	2,41,059	41.26
2	960200	98,086	5,43,176	13	24,136	8,89,705	512,84,985	10.4	0	181	2,642	2,954	2,41,059	5.59

Table 30: Table showing RCA, Global export-import data & Trade Complementarity Index of India & Chile and in 2017 (Misc. Handicrafts-Articles of Tortoise)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	India's Export RCA	Chile's Import RCA	Trade Complementarity Index
1	960190	15,273	5,43,176	2	30,175	1,28,567	512,84,985	77	2,62,621	11.2	0.1	1.31
2	960200	98,086	5,43,176	59	30,175	8,89,705	512,84,985	2,745	2,62,621	10.4	0.6	6.27

Therefore, after analyzing RCAs of India & Chile for respective HS Codes and calculation of India's Trade Potential, the products under **Misc. Handicrafts-Articles of Tortoise** can be classified into following two categories on the basis of their export potential to Chile.

A .Products with high Export potential:

1. **96020010**- WORKED VEGETABLE CARVING MATERIAL & ARTICLES THEREOF
2. **96020030**- Worked vegetable or mineral carving material and articles of these materials

B. Other Recommended Products

None

Analysis:

- **Codes with high Export potential: 96020010 (India's 8 Digits) & 96020030 (India's 8 digits) have** high export potential as India has a relatively higher RCA, Trade potential and Trade Complementarity value. Thus, it can be inferred that India can gain a competitive edge in this product category as Chile's import value is relatively high, India's export value is moderate and the high Trade complementarity value indicates that India's export profile for this particular product is highly compatible with Chile's import profile for the same product. Imports from India attract tariffs to the tune of **4.8%** whereas Chile's other major trading partners including USA, China, Mexico and Colombia do not encounter any tariff related barriers.

Product Category: (Miscellaneous Handicrafts-Stuffed Animals)

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Table 31: Table showing RCA, Global export-import data of India & Chile and India's Trade Potential in 2017 (Misc. Handicrafts-Stuffed Animals)

*Values in USD Thousands

Sl. No.	ITC HS Code (6 digits)	INDIA RCA	Chile RCA	ITC HS Code (8 digits)	India's Global exports (At 8 digit level)	ITC HS Code (Chile)	Chile's Global Imports	Chile's Imports from India	India's Trade Potential
1	970500	0.3	12.2	97050010	1	97050000	97	0	97
				97050090	1,098				

Exploring Export Potential of Indian Handicrafts to Chile

Table 32: Table showing RCA, Global export-import data & Trade Intensity Index of India & Chile and in 2017 (Misc. Handicrafts-Stuffed Animals)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from India 6 DIGIT	Chile Import from India 2 DIGIT	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	TII
1	970500	1,099	94,494	399	711	12,68,695	275,77,148	0.3	12.2	0	19	97	3281	0.00

Table 33: Table showing RCA and Trade Complementarity Index of India & Chile and in 2017 (Misc.: Stuffed Animals)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	India's Export RCA	Chile's Import RCA	Trade Complementarity Index
1	970500	1,099	94,494	399	711	12,68,695	275,77,148	97	3281	0.3	0.6	0.2

Exploring Export Potential of Indian Handicrafts to Chile

Therefore, after analysing RCAs of India & Chile for respective HS Codes and calculation of India's Trade Potential, the products under **Misc. Stuffed Animals** can be classified into following categories on the basis of their export potential to Chile.

A. Products with high Export potential:

None

B. Other Recommended Products:

None

Analysis: There are no codes worthy of recommendation in this category as India's RCA, trade potential and trade complementarity value are low.

UVA analysis- UVA could not be computed as import quantities are not available on Trade map.

Product Category: (Miscellaneous Handicrafts-Leather Goods)

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Table 34: Table showing RCA, Global export-import data of India & Chile and India's Trade Potential in 2017 (Misc. Leather Goods)

*Values in USD Thousands

Sl. No.	ITC HS Code (6 digits)	INDIA RCA	Chile RCA	ITC HS Code (8 digits)	India's Global exports (At 8 digit level)	ITC HS Code (Chile)	Chile's Global Imports	Chile's Imports from India	India's Trade Potential
1	420229	1.2	0.6	42022910	26,695	42022900	2,231	165	2,066
2	420231	3.2	0.3	42023110	662	42023100	4,840	662	0
3	420239	0.5	2.9	42023910	2,151	42023900	562	4	558
4	640320	3.1	0.1	64032040	332	64032000	313	17	296

Exploring Export Potential of Indian Handicrafts to Chile

Table 35: Table showing RCA, Global export-import data & Trade Intensity Index of India & Chile and in 2017 (Misc. Leather Goods)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from India 6 DIGIT	Chile Import from India 2 DIGIT	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	TII
1	420229	35,534	24,10,114	228	32,588	9,71,862	772,22,999	1.2	0.556	165	32,711	2,231	3,16,110	0.71
2	420231	4,60,455	24,10,114	522	32,588	46,54,614	772,22,999	3.2	0.266	972	32,711	4,840	3,16,110	1.94
3	420239	7,290	24,10,114	602	32,588	4,97,724	772,22,999	0.5	2.866	4	32,711	562	3,16,110	0.07
4	640320	13,218	27,85,993	12	1,32,254	2,12,179	1397,56,098	3.1	0.060	17	21,380	313	12,58,253	3.20

Table 36: Table showing RCA and Trade Complementarity Index of India & Chile and in 2017 (Misc. Leather Goods)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	India's Export RCA	Chile's Import RCA	Trade Complementarity Index
1	420229	35,534	24,10,114	228	32,588	9,71,862	772,22,999	2,231	3,16,110	1.2	0.6	0.7
2	420231	4,60,455	24,10,114	522	32,588	46,54,614	772,22,999	4,840	3,16,110	3.2	0.3	0.8
3	420239	7,290	24,10,114	602	32,588	4,97,724	772,22,999	562	3,16,110	0.5	0.3	0.1
4	640320	13,218	27,85,993	12	1,32,254	2,12,179	1397,56,098	313	12,58,253	3.1	0.2	0.5

Exploring Export Potential of Indian Handicrafts to Chile

Therefore, after analysing RCAs of India & Chile for respective HS Codes and calculation of India's Trade Potential, the products under **Misc. Leather Goods** can be classified into following two categories on the basis of their export potential to Chile.

A. Products with high Export potential:

1. **42022910**- HNBGS OF OTHR MTRLS EXCL WKRWRK/BSKT WRK

B . Other Recommended Products

None

Analysis:

Codes with high Export potential: 42022910 (India's 8 Digits) has a high export potential as India has a relatively higher RCA and Trade potential. However, it should be noted that India faces a considerable disadvantage as imports of Misc. Leather goods from India attract duties to the tune of **4.8-6%**, thereby hampering India's trade potential. Additionally, Chile's major trading partners including China, USA, Cambodia, Italy and Spain do not encounter any tariff related barriers and can freely export their goods to Chile at **0%** tariffs.

Exploring Export Potential of Indian Handicrafts to Chile

Product Category: (Miscellaneous Handicrafts-Articles of Wicker, Bamboo etc.)

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Table 37: Table showing RCA, Global export-import data of India & Chile and India's Trade Potential in 2017 (Misc. Handicrafts- Articles of Wicker, Bamboo etc.)

*Values in USD Thousands

Sl. No.	ITC HS Code (6 digits)	INDIA RCA	Chile RCA	ITC HS Code (8 digits)	India's Global exports (At 8 digit level)	ITC HS Code (Chile)	Chile's Global Imports	Chile's Imports from India	India's Trade Potential
1	460211	0.1	1.3	46021100	190	46021100	772	2	188
2	460212	0.0	6.7	46021200	27	46021200	325	1	26
3	460219	1.2	.2	46021911	25	46021900	1,393	0	1,393
				46021919	6,441				
				46021990	3,151				
4	940381	1.4	0.0	94038100	37	94038100	42	0	37
5	940389	1.0	0.1	94038900	14,211	94038900	5,717	20	5,697

Exploring Export Potential of Indian Handicrafts to Chile

Table 38: Table showing RCA, Global export-import data & Trade Intensity Index of India & Chile and in 2017 (Misc. Articles of Wicker, Bamboo etc.)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from India 6 DIGIT	Chile Import from India 2 DIGIT	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	TII
1	460211	190	18,947	3	21	2,47,224	22,88,466	0.1	1.3	2	90	772	4,077	0.12
2	460212	27	18,947	10	21	1,61,693	22,88,466	0.0	6.7	1	90	325	4,077	0.14
3	460219	9,617	18,947	2	21	9,70,558	22,88,466	1.2	0.2	24	90	1,393	4,077	0.78
4	940381	37	14,40,548	0	39,022	4,322	2399,17,036	1.4	0.0	0	4,929	42	7,53,518	NA
5	940389	14,211	14,40,548	50	39,022	26,84,424	2399,17,036	0.9	0.1	20	4,929	5,717	7,53,518	0.53

Table 39: Table showing RCA and Trade Complementarity Index of India & Chile and in 2017 (Misc. Articles of Wicker, Bamboo etc)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	India's Export RCA	Chile's Import RCA	Trade Complementarity Index
1	460211	190	18,947	3	21	2,47,224	22,88,466	772	4,077	0.1	1.8	0.2
2	460212	27	18,947	10	21	1,61,693	22,88,466	325	4,077	0.0	1.1	0.0
3	460219	9,617	18,947	2	21	9,70,558	22,88,466	1,393	4,077	1.2	0.8	1.0
4	940381	37	14,40,548	0	39,022	4,322	2399,17,036	0	7,53,518	1.4	0.0	0.0
5	940389	14,211	14,40,548	50	39,022	26,84,424	2399,17,036	5,717	7,53,518	0.9	0.7	0.6

Exploring Export Potential of Indian Handicrafts to Chile

Therefore, after analysing RCAs of India & Chile for respective HS Codes and calculation of India's Trade Potential, the products under **Misc. Articles of Wicker, Bamboo etc.** can be classified into following two categories on the basis of their export potential to Chile.

A. Products with high Export potential:

1. **46021919**- PALM LEAF ITEMS OTHER THEN BASKETS
2. **46021990**- OTHERS - BASKETWORK, WICKERWORK AND OTHER ARTICLES, MADE DIRECTLY TO SHAPE FROM PLAITING MATERIALS OR MADE UP FROM GOODS OF HEADING 4601; ARTICLES OF LOOFAH.

B. Other Recommended Products:

1. **94038900**- OTHER FURNITURE OF OTHER MATERIALS, INCLUDING CANE, OSIER, BAMBOO PR SIMILAR MATERIALS

Analysis:

- **Codes with high Export potential: 46021919 & 46021990 (India's 8 Digits)** are codes with high export potential as India has a relatively higher RCA, Trade potential and Trade Complementarity value. However, it should be noted that India faces a considerable disadvantage as imports of Misc. Articles of Wicker; Bamboo etc. from India attract duties to the tune of **6%**, thereby hampering India's trade potential. Additionally, Chile's major trading partners for this category include Vietnam, China and Bangladesh. The aforementioned trading partners freely export their goods to Chile at **0%** tariffs.
- **Recommended Codes**- This code is being recommended as India has a high Trade potential since Chile is a major importer of this product.
- **94038900**- Chile's import value is high and India's export value is also high. In addition, India's trade potential is relatively high as well. Thus, with an aggressive push, India can tap into this market in Chile.

UVA analysis- UVA could not be computed as import quantities are not available on Trade map.

Product Category: (Miscellaneous Handicrafts-Antiques)

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Table 40: Table showing RCA, Global export-import data of India & Chile and India's Trade Potential in 2017 (Misc. Handicrafts-Antiques)

***Values in USD Thousands**

Sl. No.	ITC HS Code (6 digits)	INDIA RCA	Chile RCA	ITC HS Code (8 digits)	India's Global exports (At 8 digit level)	ITC HS Code (Chile)	Chile's Global Imports	Chile's Imports from India	India's Trade Potential
1	970600	0.4	0.4	97060000	3,232	9706000	267	0	267

Exploring Export Potential of Indian Handicrafts to Chile

Table 41: Table showing RCA, Global export-import data & Trade Intensity Index of India & Chile and in 2017 (Misc. Antiques)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from India 6 DIGIT	Chile Import from India 2 DIGIT	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	TII
1	970600	3,232	94,494	44	1,377	24,71,327	275,77,148	0.4	0.4	0	4	287	6,870	0.00

Table 42: Table showing RCA and Trade Complementarity Index of India & Chile and in 2017 (Misc. Antiques)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	India's Export RCA	Chile's Import RCA	Trade Complementarity Index
1	970600	3,232	94,494	44	1,377	24,71,327	275,77,148	287	6,870	0.4	0.5	0.2

Exploring Export Potential of Indian Handicrafts to Chile

Therefore, after analysing RCAs of India & Chile for respective HS Codes and calculation of India's Trade Potential, the products under **Misc. Antiques** can be classified into following categories on the basis of their export potential to Chile.

A. Products with high Export potential:

None

B. Other Recommended Products:

None

Analysis: There are no codes worthy of recommendation in this category as India's RCA, trade potential and trade complementarity value are low.

UVA analysis- UVA could not be computed as import quantities are not available on Trade map.

Exploring Export Potential of Indian Handicrafts to Chile

Product Category: (Miscellaneous Handicrafts-Articles of Fur, Feather etc.)

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Table 43: Table showing RCA, Global export-import data of India & Chile and India's Trade Potential in 2017 (Misc. Handicrafts- Articles of Fur, Feather etc.)

***Values in USD Thousands**

Sl. No.	ITC HS Code (6 digits)	INDIA RCA	Chile RCA	ITC HS Code (8 digits)	India's Global exports (At 8 digit level)	ITC HS Code (Chile)	Chile's Global Imports	Chile's Imports from India	India's Trade Potential
1	670100	0.0	0.0	67010010	3	67010010	0	0	0

Exploring Export Potential of Indian Handicrafts to Chile

Table 44: Table showing RCA, Global export-import data & Trade Intensity Index of India & Chile and in 2017 (Misc.: Articles of Fur, Feather etc)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from India 6 DIGIT	Chile Import from India 2 DIGIT	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	TII
1	670100	15	2,39,903	0	2,408	1,13,090	80,42,359	0.0	0.0	0	37	195	12,811	0.00

Table 45: Table showing RCA and Trade Complementarity Index of India & Chile and in 2017 (Misc.: Articles of Fur, Feather etc.)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	India's Export RCA	Chile's Import RCA	Trade Complementarity Index
1	670100	15	2,39,903	0	2,408	1,13,090	80,42,359	256	9,827	0.0	1.9	0.0

Exploring Export Potential of Indian Handicrafts to Chile

Therefore, after analysing RCAs of India & Chile for respective HS Codes and calculation of India's Trade Potential, the products under **Misc. Articles of Fur, Feather etc.** can be classified into following categories on the basis of their export potential to Chile.

A. Products with high Export potential:

None

B. Other Recommended Products:

None

Analysis: There are no codes worthy of recommendation in this category as India's RCA, trade potential and trade complementarity value are low.

UVA analysis- UVA could not be computed as import quantities are not available on Trade map.

Product Category: (Miscellaneous Handicrafts-Articles of Grass & Natural Fiber)

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Table 46: Table showing RCA, Global export-import data of India & Chile and India's Trade Potential in 2017 (Articles of Grass & Natural Fiber)

*Values in USD Thousands

Sl. No.	ITC HS Code (6 digits)	INDIA RCA	Chile RCA	ITC HS Code (8 digits)	India's Global exports (At 8 digit level)	ITC HS Code (Chile)	Chile's Global Imports	Chile's Imports from India	India's Trade Potential
1	460199	7.0	0.7	46019900	8,803	46019900	27	2	26
2	460129	0.1	0.0	46012900	215	46012900	241	52	256

Exploring Export Potential of Indian Handicrafts to Chile

Table 47: Table showing RCA, Global export-import data & Trade Intensity Index of India & Chile and in 2017 (Articles of Grass & Natural Fiber)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from India 6 DIGIT	Chile Import from India 2 DIGIT	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	TII
1	460199	8,803	18,947	1	21	1,52,443	22,88,466	7.0	0.7	2	90	27	4,077	3.36
2	460129	215	18,947	0	21	2,06,413	22,88,466	0.1	0.0	52	90	241	4,077	9.77

Table 48: Table showing RCA and Trade Complementarity Index of India & Chile and in 2017 (Articles of Grass & Natural Fiber)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	India's Export RCA	Chile's Import RCA	Trade Complementarity Index
1	460199	8,803	18,947	1	21	1,52,443	22,88,466	27	4,077	7.0	0.1	0.7
2	460129	215	18,947	0	21	2,06,413	22,88,466	241	4,077	0.1	0.7	0.07

Exploring Export Potential of Indian Handicrafts to Chile

Therefore, after analyzing RCAs of India & Chile for respective HS Codes and calculation of India's Trade Potential, the products under **Articles of Grass & Natural Fiber** can be classified into following two categories on the basis of their export potential to Chile.

A. Products with high Export potential:

None

B. Other Recommended Products

None

Analysis:

- This particular category of handicrafts does not possess any products with a high export potential in the context of Chile. This is primarily due to the fact that Chile is not a major importer of Articles of Grass & Natural Fiber, and even though India possesses the potential to boost exports of this particular category of handicrafts, its export potential cannot be met unless there is an exponential increase in the demand for articles of grass & natural fiber.

UVA analysis- UVA could not be computed as import quantities are not available on Trade map.

Product Category: (Miscellaneous Handicrafts-Articles of Paper Mache)

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Table 49: Table showing RCA, Global export-import data of India & Chile and India's Trade Potential in 2017 (Misc.: Articles of Paper Mache)

***Values in USD Thousands**

Sl. No.	ITC HS Code (6 digits)	INDIA RCA	Chile RCA	ITC HS Code (8 digits)	India's Global exports (At 8 digit level)	ITC HS Code (Chile)	Chile's Global Imports	Chile's Imports from India	India's Trade Potential
1	482370	0.8	1.6	48237030	1,380	48237000	3089	0	1,380

Exploring Export Potential of Indian Handicrafts to Chile

Table 50: Table showing RCA, Global export-import data & Trade Intensity Index of India & Chile and in 2017 (Misc. Articles of Paper Mache)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from India 6 DIGIT	Chile Import from India 2 DIGIT	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	TII
1	482370	4,744	12,85,997	2,839	5,38,546	7,38,107	1613,92,692	0.8	1.6	0	1409	3,089	8,08,383	0.00

Table 51: Table showing RCA and Trade Complementarity Index of India & Chile and in 2017 (Misc. Articles of Paper Mache)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	India's Export RCA	Chile's Import RCA	Trade Complementarity Index
1	482370	4,744	12,85,997	2,839	5,38,546	7,38,107	1613,92,692	3,089	8,08,383	0.8	0.8	0.7

Exploring Export Potential of Indian Handicrafts to Chile

Therefore, after analysing RCAs of India & Chile for respective HS Codes and calculation of India's Trade Potential, the products under **Misc. Articles Paper Mache** can be classified into following categories on the basis of their export potential to Chile.

A. Products with high Export potential:

None

B. Other Recommended Products:

None

Analysis: There are no codes worthy of recommendation in this category as India's RCA, trade potential and trade complementarity values are low.

UVA analysis- UVA could not be computed as import quantities are not available on Trade map.

Product Category: (Miscellaneous Handicrafts-Articles of Hat Wares)

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Table 52: Table showing RCA, Global export-import data of India & Chile and India's Trade Potential in 2017 (Misc. Articles of Hat Wares)

***Values in USD Thousands**

Sl. No.	ITC HS Code (6 digits)	INDIA RCA	Chile RCA	ITC HS Code (8 digits)	India's Global exports (At 8 digit level)	ITC HS Code (Chile)	Chile's Global Imports	Chile's Imports from India	India's Trade Potential
1	650400	0.9	2.8	65040000	1,661	65040000	3051	1	1,660
2	650500	0.7	0.4	65050090	15,596	65050000	27,549	25	15,571

Exploring Export Potential of Indian Handicrafts to Chile

Table 53: Table showing RCA, Global export-import data & Trade Intensity Index of India & Chile and in 2017 (Misc. Articles of Hat Wares)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from India 6 DIGIT	Chile Import from India 2 DIGIT	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	TII
1	650400	1,661	41,470	525	4,344	4,12,833	94,00,733	0.9	2.8	1	78	3,051	55,175	0.23
2	650500	15,684	41,470	1,009	4,344	52,01,585	94,00,733	0.7	0.4	25	78	27,549	55,175	0.64

Table 54: Table showing RCA and Trade Complementarity Index of India & Chile and in 2017 (Misc. Articles of Hat Wares)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	India's Export RCA	Chile's Import RCA	Trade Complementarity Index
1	650400	1,661	41,470	525	4,344	4,12,833	94,00,733	3,051	55,175	0.9	1.3	1.1
2	650500	15,684	41,470	1,009	4,344	52,01,585	94,00,733	27,549	55,175	0.7	0.9	0.6

Exploring Export Potential of Indian Handicrafts to Chile

Therefore, after analyzing RCAs of India & Chile for respective HS Codes and calculation of India's Trade Potential, the products under **Misc. Articles of Hat Wares** can be classified into following two categories on the basis of their export potential to Chile.

A. Products with high Export potential

1. **65040000**- HATS AND OTHR HEADGEAR PLTD/MADE BY ASSMBLNGSTRIPS OF ANY MATRLS W/N LIND/ TRMMD

B. Other Recommended Products

1. **65050090**- OTHER HEADGEAR, HATS, KNITTED / CROCHETTED MADE UP FROM LACES ETC W/N LIND/TRMMD

Analysis:

Codes with high export potential (65040000 (India's 8 digits), 650400(India's 6 digits)- This code is being recommended because of India's high trade potential, Chile's high import value and a high trade complementarity value.

Recommended Codes

- **65050090 (India's 8 digits), 650500 (India's 6 digits)**- This code is being recommended as India has a relatively high trade potential and Chile is a major importer of this particular product. Thus, with proper product innovation, India can leverage its comparative advantage for this particular product. Indian exports attract tariffs to the tune of **6%** whereas Chile's major trading partners including Ecuador, China, USA and Colombia do not encounter any tariff related barriers as the tariff rate on their exports is **0%**.

UVA analysis- UVA could not be computed as import quantities are not available on Trade map.

Product Category: (Miscellaneous Handicrafts-Sculptures)

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Table 55: Table showing RCA, Global export-import data of India & Chile and India's Trade Potential in 2017 (Misc. Sculptures)

*Values in USD Thousands

Sl. No.	ITC HS Code (6 digits)	INDIA RCA	Chile RCA	ITC HS Code (8 digits)	India's Global exports (At 8 digit level)	ITC HS Code (Chile)	Chile's Global Imports	Chile's Imports from India	India's Trade Potential
1	970300	2.7	2.9	97030020	5,210	97030000	1,053	0	1,053
				97030090	6,093				
2	681599	2.5	9.5	68159990	0	68159900	0	0	0

Exploring Export Potential of Indian Handicrafts to Chile

Table 56: Table showing RCA, Global export-import data & Trade Intensity Index of India & Chile and in 2017 (Misc. Sculptures)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from India 6 DIGIT	Chile Import from India 2 DIGIT	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	TII
1	970300	13,858	94,494	113	711	14,92,731	275,77,148	2.7	2.9	41	4	1,053	3,281	31.94
2	681599	1,00,195	13,63,224	4,416	15,774	14,92,731	506,95,167	2.5	9.5	45	1144	4,217	1,34,818	1.26

Table 57: Table showing RCA and Trade Complementarity Index of India & Chile and in 2017 (Misc. Sculptures)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	India's Export RCA	Chile's Import RCA	Trade Complementarity Index
1	970300	13,858	94,494	113	711	14,92,731	275,77,148	1,053	3,281	2.7	5.9	16.06
2	681599	1,00,195	13,63,224	4,416	15,774	14,92,731	506,95,167	4,217	1,34,818	2.5	1.1	2.65

Exploring Export Potential of Indian Handicrafts to Chile

Therefore, after analyzing RCAs of India & Chile for respective HS Codes and calculation of India's Trade Potential, the products under **Misc. Sculptures** can be classified into following two categories on the basis of their export potential to Chile.

A . Products with high Export potential:

1. **97030020**- ORIGNL SCLPTRS & STATUARY IN STONE
2. **97030090**- ORIGNL SCLPTRS & STATUARY IN OTHR MATRLS

B . Other Recommended Products

None

Analysis:

97030020 & 97030090 are codes with a high export potential- These codes have a high export potential as India's trade potential, RCA and trade complementarity values are high for this category of products. This indicates that India possesses the comparative advantage and India's export profile for this category of handicrafts is a close match with Chile's import profile for the same category. Indian exports to Chile attract duties to the tune of **6%** whereas Chile's major trading partners including France, Italy, Spain and United Kingdom do not encounter such tariff related barriers as the tariff rate on their exports is **0%**.

Note- UVA could not be computed as quantity values were not available on Trademap.

Product Category: (Miscellaneous Handicrafts-Paintings)

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Table 58: Table showing RCA, Global export-import data of India & Chile and India's Trade Potential in 2017 (Misc. Paintings)

*Values in USD Thousands

Sl. No.	ITC HS Code (6 digits)	INDIA RCA	Chile RCA	ITC HS Code (8 digits)	India's Global exports (At 8 digit level)	ITC HS Code (Chile)	Chile's Global Imports	Chile's Imports from India	India's Trade Potential
1	970110	1.0	0.3	97011010	40	97011000	1,856	2	1,854
				97011020	0				
				97011030	40				
				97011090	62,315				

Table 59: Table showing RCA, Global export-import data & Trade Intensity Index of India & Chile and in 2017 (Misc. Paintings)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from India 6 DIGIT	Chile Import from India 2 DIGIT	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	TII
1	970110	62,395	94,494	145	711	179,91,353	275,77,148	1.0	0.3	11	19	1,623	3,281	1.17

Table 60: Table showing RCA and Trade Complementarity Index of India & Chile and in 2017 (Misc. Paintings)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	India's Export RCA	Chile's Import RCA	Trade Complementarity Index
1	970110	62,395	94,494	145	711	179,91,353	275,77,148	1,623	3,281	1.0	0.8	0.8

Exploring Export Potential of Indian Handicrafts to Chile

Therefore, after analyzing RCAs of India & Chile for respective HS Codes and calculation of India's Trade Potential, the products under **Misc. Paintings** can be classified into following two categories on the basis of their export potential to Chile.

A. Products with high Export potential:

None

B. Other Recommended Products

1. 97011090- OTHERS-PAINTINGS,DRAWINGS & PASTELS

Analysis:

Recommended Codes : 97011090 (India's 8 digits) This code is being recommended as Chile is a medium-scale importer of misc. paintings and India possesses the comparative advantage to penetrate Chile's domestic market by offering localized products at optimal prices. Indian exports to Chile for this category of products attract tariffs to the tune of 6% whereas exports from Chile's top trading partners such as France, China, U.S.A and United Kingdom do not encounter such tariff related barriers.

UVA analysis- UVA could not be computed as import quantities are not available on Trade map.

Exploring Export Potential of Indian Handicrafts to Chile

Product Category: (Miscellaneous Handicrafts-Pottery & Glass wares)

**Table 61: Table showing RCA, Global export-import data of India & Chile and India's Trade Potential in 2017
(Misc. Handicrafts-Pottery & Glass wares)**

*Values in USD Thousands

Sl. No.	ITC HS Code (6 digits)	INDIA RCA	Chile RCA	ITC HS Code (8 digits)	India's Global exports (At 8 digit level)	ITC HS Code (Chile)	Chile's Global Imports	Chile's Imports from India	India's Trade Potential
1	691110	0.1	0.3	69111011	13,438	69111010	1,434	0	1434
				69111021	345				
				69111019	730	69111090	24,156	119	1249
				69111029	638				
2	691190	0.0	0.1	69119010	16	69119000	253	8	245
				69119020	58				
				69119090	238				
3	691200	0.3	17.3	69120010	1306	69120000	0	0	0
				69120020	3,943	69120020	15,028	1	3,942
				69120030	76	NA	NA	NA	76
				69120040	2,671	NA	NA	NA	NA
				69120090	3,442	69120090	11,954	0	3,442
4	691310	0.0	0.1	69131000	20	69131000	1,015	30	0
5	691390	0.0	2.5	69139000	394	69139000	3,951	17	377
6	691410	0.2	0.1	69141000	1,626	69141000	186	2	184
7	691490	0.5	0.3	69149000	15,323	69149000	2,303	21	2,282
8	700992	1.7	0.1	70099200	24,816	70099200	8,146	165	7,981
9	701328	0.1	0.6	70132800	883	70132800	8,894	23	860
10	701333	0.3	0.3	70133300	507	70133300	137	0	137
11	701337	0.0	1.0	70133700	794	70133700	21,075	0	794
12	701391	0.1	11.3	70139100	85	70139100	163	0	85
13	701341	0.0	0.1	70134100	6	70134100	381	0	6
14	701349	0.5	0.3	70134900	9,611	70134900	19,230	39	9,572
15	701890	0.4	0.0	70189010	786	70189000	19,230	2	784
16	702000	5.8	0.1	70200011	145	70200000	2,493	139	2,354
				70200029	1,686				
				70200090	1,71,208				
17	830630	1.2	0.6	83063000	2,595	83063000	653	13	640

Exploring Export Potential of Indian Handicrafts to Chile

Table 62: Table showing RCA, Global export-import data & Trade Intensity Index of India & Chile and in 2017 (Misc. Pottery & Glass Wares)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from India 6 DIGIT	Chile Import from India 2 DIGIT	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	TII
1	691110	15,151	12,43,354	581	12,936	70,20,667	524,79,704	0.091	0.336	119	4880	25,590	3,33,600	0.32
2	691190	312	12,43,354	6	12,936	3,45,146	524,79,704	0.038	0.071	8	4880	253	3,33,600	2.16
3	691200	11,438	12,43,354	7,931	12,936	18,59,316	524,79,704	0.260	17.305	1	4880	34,484	3,33,600	0.00
4	691310	20	12,43,354	16	12,936	12,20,116	524,79,704	0.001	0.053	30	4880	1,015	3,33,600	2.02
5	691390	394	12,43,354	542	12,936	8,98,703	524,79,704	0.019	2.447	17	4880	3,951	3,33,600	0.29
6	691410	1,626	12,43,354	7	12,936	4,68,418	524,79,704	0.147	0.061	2	4880	186	3,33,600	0.74
7	691490	15,323	12,43,354	88	12,936	12,50,938	524,79,704	0.517	0.285	21	4880	2,303	3,33,600	0.62
8	700992	24,816	6,80,693	147	54,693	15,48,845	718,36,046	1.691	0.125	165	1,292	8,146	1,86,021	2.92
9	701328	883	6,80,693	446	54,693	9,77,610	718,36,046	0.095	0.599	23	1,292	23	1,86,021	143.98
10	701333	507	6,80,693	39	54,693	1,87,465	718,36,046	0.285	0.273	0	1,292	137	1,86,021	0.00
11	701337	794	6,80,693	1,655	54,693	21,09,357	718,36,046	0.040	1.031	0	1,292	21,075	1,86,021	0.00
12	701391	85	6,80,693	1,581	54,693	1,84,559	718,36,046	0.049	11.251	0	1,292	163	1,86,021	0.00
13	701341	6	6,80,693	4	54,693	1,10,088	718,36,046	0.006	0.048	0	1,292	381	1,86,021	0.00
14	701349	9,611	6,80,693	579	54,693	22,28,595	718,36,046	0.455	0.341	39	1,292	19,230	1,86,021	0.29
15	701890	2,071	6,80,693	5	54,693	5,35,554	718,36,046	0.408	0.012	2	1,292	780	1,86,021	0.37
16	702000	1,97,034	6,80,693	132	54,693	35,79,672	718,36,046	5.809	0.048	139	1,292	2,493	1,86,021	8.03
17	830630	2,595	5,67,714	91	39,932	2,60,879	668,83,007	1.172	0.584	13	2,092	653	2,32,708	2.21

Table 63: Table showing RCA, Global export-import data & Trade Complementarity Index of India & Chile and in 2017 (Misc. Pottery & Glass Wares)
*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	India's Export RCA	Chile's Import RCA	Trade Complementarity Index
1	691110	15,151	12,43,354	581	12,936	70,20,667	524,79,704	0.091	0.336	25,590	3,33,600	0.09	0.6	0.1
2	691190	312	12,43,354	6	12,936	3,45,146	524,79,704	0.038	0.071	253	3,33,600	0.04	0.1	0.0
3	691200	11,438	12,43,354	7,931	12,936	18,59,316	524,79,704	0.260	17.305	34,484	3,33,600	0.26	2.9	0.8
4	691310	20	12,43,354	16	12,936	12,20,116	524,79,704	0.001	0.053	1,015	3,33,600	0.00	0.1	0.0
5	691390	394	12,43,354	542	12,936	8,98,703	524,79,704	0.019	2.447	3,951	3,33,600	0.02	0.7	0.0
6	691410	1,626	12,43,354	7	12,936	4,68,418	524,79,704	0.147	0.061	186	3,33,600	0.15	0.1	0.0
7	691490	15,323	12,43,354	88	12,936	12,50,938	524,79,704	0.517	0.285	2,303	3,33,600	0.52	0.3	0.1
8	700992	24,816	6,80,693	147	54,693	15,48,845	718,36,046	1.691	0.125	8,146	1,86,021	1.69	2.0	3.4
9	701328	883	6,80,693	446	54,693	9,77,610	718,36,046	0.095	0.599	23	1,86,021	0.10	0.0	0.0
10	701333	507	6,80,693	39	54,693	1,87,465	718,36,046	0.285	0.273	137	1,86,021	0.29	0.3	0.1
11	701337	794	6,80,693	1,655	54,693	21,09,357	718,36,046	0.040	1.031	21,075	1,86,021	0.04	3.9	0.2
12	701391	85	6,80,693	1,581	54,693	1,84,559	718,36,046	0.049	11.251	163	1,86,021	0.05	0.3	0.0
13	701341	6	6,80,693	4	54,693	1,10,088	718,36,046	0.006	0.048	381	1,86,021	0.01	1.3	0.0
14	701349	9,611	6,80,693	579	54,693	22,28,595	718,36,046	0.455	0.341	19,230	1,86,021	0.46	3.3	1.5
15	701890	2,071	6,80,693	5	54,693	5,35,554	718,36,046	0.408	0.012	780	1,86,021	0.41	0.6	0.2
16	702000	1,97,034	6,80,693	132	54,693	35,79,672	718,36,046	5.809	0.048	2,493	1,86,021	5.81	0.3	1.6
17	830630	2,595	5,67,714	91	39,932	2,60,879	668,83,007	1.172	0.584	653	2,32,708	1.17	0.7	0.8

Exploring Export Potential of Indian Handicrafts to Chile

Therefore, after analysing RCAs of India & Chile for respective HS Codes and calculation of India's Trade Potential, the products under **Misc. Pottery & Glass Wares** can be classified into following two categories on the basis of their export potential to Chile.

A. Products with high Export potential:

1. **70099200**- OTHER GLASS MIRRORS, FRAMED
2. **70200011**- GLOBES FOR LAMPS & LANTERNS
3. **70200090**- OTHER ARTICLES OF GLASS NES
4. **83063000**- PHOTOGRPH,PICTURE/SMLR FRAMES,MIRORS

B. Other Recommended Products:

None

Analysis:

Codes with high Export potential: **70099200, 70200011, 70200090 & 83063000 (India's 8 Digits)** are codes with high export potential as India has a relatively higher RCA, Trade Complementarity value and Trade potential. However, it should be noted that India faces a considerable disadvantage as imports of Misc. Pottery & Glass wares from India attract duties to the tune of 4.8-6%, thereby hampering India's trade potential.

Recommended Codes:

None

UVA analysis- UVA could not be computed as import quantities are not available on Trade map.

Exploring Export Potential of Indian Handicrafts to Chile

Product Category: (Miscellaneous Handicrafts-Other Handicrafts)

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Table 64: Table showing RCA, Global export-import data of India & Chile and India's Trade Potential in 2017 (Misc. Handicrafts-Other Handicrafts)

*Values in USD Thousands

Sl. No.	ITC HS Code (6 digits)	INDIA RCA	Chile RCA	ITC HS Code (8 digits)	India's Global exports (At 8 digit level)	ITC HS Code (Chile)	Chile's Global Imports	Chile's Imports from India	India's Trade Potential
1	480210	15.0	0.0	48021010	6,903	48021000	25	0	25
				48021020	298				
					7,201				
2	392310	0.4	3.7	39231020	1,173	39231010	19,841	1	1,172
3	340600	2.2	0.1	34060010	59,660	34060000	7,818	140	7,678
4	482390	8.6	0.3	48239018	42,756	48239010	1,073	0	1,073
5	940530	0.2	0.3	94053000	1,502	94053000	565	0	565
6	950510	3.5	0.7	95051000	49,475	95051000	0	0	0
7	950590	1.7	1.0	95059010	555	95059000	19,370	1	554
8	960310	1.9	0.4	96031000	3,249	96031000	456	0	456
9	960899	1.0	0.1	96089910	465	NA	NA	NA	NA
10	970190	3.9	0.2	97019092	2	97019000	100	0	2
11	970200	3.4	0.4	97020000	7,199	97020000	210	2	208
12	670290	0.1	4.6	67029090	2,925	67029000	2,614	8	2,606
13	960110	2.8	0.0	96011000	110	96011000	0	0	0
14	960190	11.2	0.0	96019010	49	NA	NA	NA	NA
15	960200	10.4	0.1	96020020	398	96020000	2,745	185	2560
				96020040	0				
				96020090	23,411				
16	970400	0.0	0.0	97040010	0	NA	5	0	NA
				97040020	2	NA			NA
				97040090	13	NA			NA

Exploring Export Potential of Indian Handicrafts to Chile

Table 65: Table showing RCA, Global export-import data & Trade Intensity Index of India & Chile and in 2017 (Other Handicrafts)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	Chile RCA	Chile Import from India 6 DIGIT	Chile Import from India 2 DIGIT	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	TII
1	480210	6,903	12,85,997	0	5,38,546	57,637	1613,92,692	15.0	0.0	0	2441	21	9,42,409	0.00
2	392310	46,561	59,25,615	29,881	4,12,844	116,22,330	5946,96,812	0.4	3.7	66	20449	42,504	25,25,187	0.19
3	340600	60,275	5,64,731	47	18,952	29,25,758	590,09,148	2.2	0.1	72	412	8,355	3,26,675	6.83
4	482390	2,65,749	12,85,997	3,026	4,80,413	38,56,569	1613,92,692	8.6	0.3	140	1409	19,660	8,08,383	4.09
5	940530	11,191	14,40,548	468	39,022	110,68,162	2399,17,036	0.2	0.3	0	5664	7,398	7,53,518	0.00
6	950510	49,475	3,02,502	3,410	98,759	52,28,958	1124,60,303	3.5	0.7	149	1582	32,495	6,79,837	1.97
7	950590	9,892	3,02,502	1,822	98,759	21,37,235	1124,60,303	1.7	1.0	0	1582	13,132	6,79,837	0.00
8	960200	98,086	5,43,176	59	30,175	8,89,705	512,84,985	10.4	0.1	181	2642	2,745	2,41,059	6.02
9	960310	3,249	5,43,176	40	30,175	1,63,579	512,84,985	1.9	0.4	0	2642	456	2,41,059	0.00
10	960899	3,944	5,43,176	13	30,175	3,65,485	512,84,985	1.0	0.1	1	2642	649	2,41,059	0.14
11	970190	6,696	94,494	5	1,377	5,02,233	275,77,148	3.9	0.2	0	4	100	6,870	0.00
12	970200	7,199	94,494	12	1,377	6,13,873	275,77,148	3.4	0.4	2	4	210	6,870	16.36
13	670290	2,928	2,39,903	1,505	2,408	19,16,183	80,42,359	0.1	4.6	8	37	2,614	12,811	1.06
14	960110	110	5,43,176	0	30,175	3,731	512,84,985	2.8	0.0	0	2642	0	2,41,059	NA
15	960190	15,273	5,43,176	2	30,175	1,28,567	512,84,985	11.2	0.0	1	2642	77	2,41,059	1.18
16	960200	98,086	5,43,176	59	30,175	8,89,705	512,84,985	10.4	0.1	181	2642	2,745	2,41,059	6.02
17	970400	15	94,494	0	1,377	1,28,668	275,77,148	0.0	0.0	0	4	5	6,870	0.00

Table 65: Table showing RCA, Global export-import data & Trade Complementarity Index of India & Chile and in 2017 (Other Handicrafts)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	Chile Export to world 6 DIGIT HS code	Chile Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	Chile Import from WORLD 6 DIGIT	Chile Import from WORLD 2 DIGIT	India's Export RCA	Chile's Import RCA	Trade Complementarity Index
1	480210	6,903	12,85,997	0	5,38,546	57,637	1613,92,692	21	9,42,409	15.0	0.1	0.9
2	392310	46,561	59,25,615	29,881	4,12,844	116,22,330	5946,96,812	42,504	25,25,187	0.4	0.9	0.3
3	340600	60,275	5,64,731	47	18,952	29,25,758	590,09,148	8,355	3,26,675	2.2	0.5	1.1
4	482390	2,65,749	12,85,997	3,026	4,80,413	38,56,569	1613,92,692	19,660	8,08,383	8.6	1.0	8.8
5	940530	11,191	14,40,548	468	39,022	110,68,162	2399,17,036	7,398	7,53,518	0.2	0.2	0.0
6	950510	49,475	3,02,502	3,410	98,759	52,28,958	1124,60,303	32,495	6,79,837	3.5	1.0	3.6
7	950590	9,892	3,02,502	1,822	98,759	21,37,235	1124,60,303	13,132	6,79,837	1.7	1.0	1.7
8	960200	98,086	5,43,176	59	30,175	8,89,705	512,84,985	2,745	2,41,059	10.4	0.7	6.8
9	960310	3,249	5,43,176	40	30,175	1,63,579	512,84,985	456	2,41,059	1.9	0.6	1.1
10	960899	3,944	5,43,176	13	30,175	3,65,485	512,84,985	649	2,41,059	1.0	0.4	0.4
11	970190	6,696	94,494	5	1,377	5,02,233	275,77,148	100	6,870	3.9	0.8	3.1
12	970200	7,199	94,494	12	1,377	6,13,873	275,77,148	210	6,870	3.4	1.4	4.7
13	670290	2,928	2,39,903	1,505	2,408	19,16,183	80,42,359	2,614	12,811	0.1	0.9	0.0
14	960110	110	5,43,176	0	30,175	3,731	512,84,985	0	2,41,059	2.8	0.0	0.0
15	960190	15,273	5,43,176	2	30,175	1,28,567	512,84,985	77	2,41,059	11.2	0.1	1.4
16	960200	98,086	5,43,176	59	30,175	8,89,705	512,84,985	2,745	2,41,059	10.4	0.7	6.8
17	970400	15	94,494	0	1,377	1,28,668	275,77,148	5	6,870	0.0	0.2	0.0

Exploring Export Potential of Indian Handicrafts to Chile

Therefore, after analyzing RCAs of India & Chile for respective HS Codes and calculation of India's Trade Potential, the products under **Other Handicrafts** can be classified into following two categories on the basis of their export potential to Chile.

A. Products with high Export potential:

1. **34060010**- CANDLES
2. **48239018**- PRODUCT CONSISTINGS OF SHEETS OF PAPER/ RBORD, IMPREGNGTED,COTED OR COVERED WITH PLASTICS
3. **96020090**- OTHR UNDER HDNG 9602
4. **96020040**- OTHR ARTCLS OF UNHRDND GELATIN
5. **96020020**- MOULD/CRVD ARTCLS OF WAX,STEARN,NTRL GUMS AND RESINS AND OTHR MOULD/CRVD ARTCLS

B. Other Recommended Products:

None

Analysis:

Codes with high Export potential: **34060010, 48239018, 96020090, 96020040 & 96020040 (India's 8 Digits)** are codes with a high export potential as India has a relatively higher RCA, Trade Complementarity value and Trade potential. However, it should be noted that India faces a considerable disadvantage as imports of Other Handicrafts from India attract duties to the tune of 4.8-6%, thereby hampering India's trade potential. Additionally, exports from Chile's major trading partners including China, USA, Finland, Switzerland and Germany do not encounter any tariff related barriers as the tariff rate applied is **0%**.

UVA analysis- UVA could not be computed as import quantities are not available on Trade map.

India's Handicrafts Export to Chile

EXPORT PROMOTION COUNCIL FOR HANDICRAFTS							
EXPORTS OF HANDICRAFTS FROM CHILE DURING 2016-17 TO 2017-18 ON 167 HS CODES							
S. No.	ITEMS	2016-2017	2017-2018	%GROWTH	2016-2017	2017-2018	%GROWTH
		INR CRORES	INR CRORES		USD MILLIONS	USD MILLIONS	
1	ARTMETALWARES	13.14	11.99	-8.78	1.96	1.86	-5.12
2	WOODWARES	7.92	9.99	26.12	1.18	1.55	31.18
3	HAND PRINTED TEXTILES & SCARVES	4.04	4.58	13.26	0.60	0.71	17.80
4	HAND KNITTED AND CROCHETTED GOODS	10.88	11.86	8.99	1.62	1.84	13.36
5	SHAWLS AS ARTWARE	0.00	0.00	0.00	0.00	0.00	0.00
6	ZARI & ZARI GOODS	0.00	0.00		0.00	0.00	
7	IMITATION JEWELLERY	8.60	7.48	-13.07	1.28	1.16	-9.59
8	ATTARS & AGARBATTIES	20.81	21.78	4.67	3.10	3.38	8.87
9	MISCELLANEOUS HANDICRAFTS	10.76	9.99	-7.17	1.61	1.55	-3.44
TOTAL		76.15	77.66	1.98	11.36	12.05	6.07

Exploring Export Potential of Indian Handicrafts to Chile

HS Code Wise

ID	ITC HS Code	Commodity	CATEGORY	2016-2017	2017-2018
1	33019031	ATTARS OF ALL KINDS IN FIXED OIL BASE	ATTARS & AGARBATIES	0.04	0.02
2	33074100	AGARBATTI AND OTHR ODORIFEROUS PRPNS WHICH OPERATE BY BURNIN	ATTARS & AGARBATIES	2.99	3.24
3	33074900	OTHER ODORIFEROUS PRPNS USD FOR DEODORIZING ROOM (EXCL AGARBATTI)	ATTARS & AGARBATIES	0.08	0.12
4	73239200	OTHR HOUSHOLD ARTICLES OF CAST IRN, ENAMELD	ARTMETAL WARE		
5	73239420	UTENSILS	ARTMETAL WARE	1.36	1.22
6	73239490	OTHER HOUSEHOLD ARTICLES OF IRON N.E.S. (OTHER THAN CAST IRON) OR STEEL, ENAMELLED	ARTMETAL WARE	0.04	0.02
7	74181021	UTENSILS OF BRASS	ARTMETAL WARE	0	0
8	74181022	COPPER UTENSILS	ARTMETAL WARE	0	0
9	74181023	UTENSILS OF OTHER COPPER ALLOYS	ARTMETAL WARE	0	0
10	74181024	EPNS WARES	ARTMETAL WARE	0	0
11	74181031	Of EPNS; TABLE, KITCHEN OR OTHER HOUSEHOLD ARTICLES AND PARTS THEREOF	ARTMETAL WARE	0.01	0
12	74181039	ARTICLES OF COPPER ALLOYS ELECTROPLATED WITH NICKEL-SILVER	ARTMETAL WARE	0	0
13	74199920	UTENSILS ARICLES OF COPPER ALLOYS ELECTROPLATED WITH NICKLE SILVER	ARTMETAL WARE	0	0
14	74199930	ARTICLES OF BRASS	ARTMETAL WARE	0.39	0.39
15	74199940	COPPER WORKED ARTICLES	ARTMETAL WARE	0	0.05
16	76151030	OTHER TABLE AND KITCHENWARE OF ALUMINIUM	ARTMETAL WARE	0.12	0.03
17	76151090	OTHER HOUSEHOLD ARTICLES & PARTS THERE OF	ARTMETAL WARE	0	0
18	83061000	BELLS GONGS AND THE LIKE	ARTMETAL WARE	0	0.04
19	83062190	OTHER ORNMNT PLTED WITH PRCS METAL	ARTMETAL WARE	0	0.01
20	83062990	OTERS	ARTMETAL WARE	0	0.01
21	94051010	HANGNG LMPS COMPLETE FITNGS	ARTMETAL WARE	0	0.02
22	94051020	WALL LAMPS	ARTMETAL WARE	0	0
23	94055010	HURRICANE LANTERNS	ARTMETAL	0.02	0.01

Exploring Export Potential of Indian Handicrafts to Chile

			WARE		
24	96062200	BUTTONS OF BASE METAL, NOT COVERED WITH TEXTILE MATERIAL	ARTMETAL WARE	0	0
25	96140000	PIPES AND PIPE BOWLS	ARTMETAL WARE	0.01	0.06
26	97030010	ORIGINAL SCULPTURES AND STATUARY IN METAL	ARTMETAL WARE	0	0
27	58041090	TULLS AND OTHER NET FABRICS OF OTHER TEXTILE MATERIALS	HANDKNITTED & HAND CROCHETTED / EMBROIDERES	0	0
28	58043000	HAND MADE LACE	HANDKNITTED & HAND CROCHETTED / EMBROIDERES	0	0
29	58050010	TAPESTRIES HANDMADE OR NEEDLE WORKED BY HAND OF COTTON	HANDKNITTED & HAND CROCHETTED / EMBROIDERES	0	0
30	58081090	BRAIDS, IN PIECES OTHER THAN OF COTTON	HANDKNITTED & HAND CROCHETTED / EMBROIDERES	0.02	0.04
31	58101000	EMBROIDERY WITHOUT VISIBLE GROUND	HANDKNITTED & HAND CROCHETTED / EMBROIDERES	0	0.02
32	58109210	EMBROIDERY BADGES, MEDALS AND THE LIKE	HANDKNITTED & HAND CROCHETTED / EMBROIDERES	0	0
33	58110010	KANTHA (MULTI LAYER STITCHED TEXTILE FABRICS IN PIECE USED FOR BEDDING, MATS, PADS/CLOTHING ETC)	HANDKNITTED & HAND CROCHETTED / EMBROIDERES	0	0
34	58110020	QUILTED WADDING	HANDKNITTED & HAND CROCHETTED / EMBROIDERES	0	0
35	61043100	JACKETS OF WOOL OR FINE ANIMAL HAIR	HANDKNITTED & HAND CROCHETTED / EMBROIDERES	0	0
36	63041100	BEDSPREADS, KNITTED OR CROCHETED	HANDKNITTED & HAND CROCHETTED / EMBROIDERES	0	0
37	63049190	OTHERS	HANDKNITTED & HAND CROCHETTED / EMBROIDERES	0.05	0.08

Exploring Export Potential of Indian Handicrafts to Chile

38	64061010	EMBROIDERED UPPERS OF TEXTILE MATERIALS	HANDKNITTED & HAND CROCHETTED / EMBRODIRES	0	0
39	94049099	OTHR MATRESS SUPORT AND ARTCLS OF BEDNG ETC	HANDKNITTED & HAND CROCHETTED / EMBRODIRES	1.55	1.7
40	63079011	DRESS MATERIALS OF COTTON HAND PRINTED	HANDPRINTED TEXTILES	0	0
41	63079012	DRESS MATERIALS OF SILK,HAND PRINTED	HANDPRINTED TEXTILES	0	0
42	63079013	DRSS MATERIALS OF MAN-MADE FIBRS,HND PRNTD	HANDPRINTED TEXTILES	0	0
43	63079019	DRESS MATERIALS,N.E.S.	HANDPRINTED TEXTILES		
44	63079020	MADE UP ARTCLS OF COTTON	HANDPRINTED TEXTILES	0.5	0.67
45	63079090	OTHR MADE UP ARTCLS OTHR THN COTTON	HANDPRINTED TEXTILES	0.11	0.04
46	70181010	BANGLES	IMITATION JEWELLERY	0	0
47	70181020	BEADS IMTN PRLS IMTN PRCS AND SEMI PRCS STNS	IMITATION JEWELLERY	0	0.01
48	70181090	OTHERS	IMITATION JEWELLERY	0.01	0.01
49	71131110	SILVER FILLIGREE WORK	IMITATION JEWELLERY	0	0.01
50	71171100	CUFF LINKS AND STUDS OF BASE METAL W/N PLATED WITH PRECIOUS METAL	IMITATION JEWELLERY	0	0
51	71171910	BANGLES	IMITATION JEWELLERY	0	0
52	71171920	GERMAN SILVER JEWELLERY	IMITATION JEWELLERY		0
53	71171990	OTHER	IMITATION JEWELLERY	0.12	0.12
54	71179010	JEWELLERY SET WITH IMITATION PEARLS OR IMITATION OR SYNTHETIC STONES	IMITATION JEWELLERY	0	0
55	71179090	OTHER IMITATION JEWELLERY FOR PERSONAL ADORNMENT(OTHER THAN ARTWARE)	IMITATION JEWELLERY	1.15	1.01
56	83089031	BEADSAND SPANGLES OF BASE METAL FOR GARMENTSMADE UPS, KNITWEAR, PLASTICAND LEATHER GOODS	IMITATION JEWELLERY	0	0
57	83089039	OTHER BEADSAND SPANGLES OF BASE METAL	IMITATION JEWELLERY		
58	34060010	CANDLES	Misc. Handicrafts	0.08	0.07
59	39231020	WATCHBOX JEWELLERY BOX AND SIMILAR CONTAINER OF PLASTICS	Misc. Handicrafts	0	0

Exploring Export Potential of Indian Handicrafts to Chile

60	42022910	HNBGS OF OTHR MTRLS EXCL WKRWRK/BSKT WRK	Misc. Handicrafts	0.44	0.17
61	42023110	JEWELLERY BOXES	Misc. Handicrafts	0	0
62	42023910	JEWELLERY BOX	Misc. Handicrafts	0	0
63	46012900	OTHER	Misc. Handicrafts	0	0.01
64	46019900	OTHR PLAITING MATERIALS (EXCL VEG MATERLS)	Misc. Handicrafts	0	0
65	46021100	OF BAMBOO	Misc. Handicrafts	0	0
66	46021200	OF RATTAN	Misc. Handicrafts	0	0
67	46021911	PALM LEAF BASKET ETC.	Misc. Handicrafts	0	0
68	46021919	PALM LEAF ITEMS OTHER THEN BASKETS	Misc. Handicrafts	0	0
69	46021990	OTHERS	Misc. Handicrafts	0	0
70	48021010	HAND MADE PAPER	Misc. Handicrafts	0	0
71	48021020	HAND-MADE PAPERBOARD	Misc. Handicrafts	0	0
72	48237030	ARTICLES OF PAPR MACHE OTHER THAN ARTWARE AND MOULDED/PRESSED OF WOOD PULP	Misc. Handicrafts	0	0
73	48239018	PRODUCT CONSISTINGS OF SHEETS OF PAPER/ RBORD, IMPREGNGTED,COTED OR COVERED WITH PLASTICS.	Misc. Handicrafts	0	0.03
74	64032040	KOLAPURI CHAPPALS AND SIMILAR FOOTWEAR	Misc. Handicrafts	0	0
75	65040000	HATS AND OTHR HEADGEAR PLTD/MADE BY ASSMBLNGSTRIPS OF ANY MATRLS W/N LIND/ TRMMD	Misc. Handicrafts	0	0
76	65050090	OTHER HEADGEAR, HATS, KNITTED / CROCHETTED MADE UP FROM LACES ETC W/N LIND/TRMMD	Misc. Handicrafts	0	0.03
77	67010010	FEATHER DUSTERS	Misc. Handicrafts	0	0
78	67029090	OTHERS, OF ALL MATERIALS	Misc. Handicrafts	0	0
79	68159990	OTHERS	Misc. Handicrafts	0.08	0.1
80	69111011	TBLWARE OF BON CHINA AND SFT PRCLN	Misc. Handicrafts	0.13	0.05
81	69111019	TBLWARE OF OTHR THN BON CHINA AND SFT PRCLN	Misc. Handicrafts	0	0
82	69111021	KTCHNWARE OF BON CHINA AND SFT PRCLN	Misc. Handicrafts	0	0

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83	69111029	KTCHNWARE OF OTHR THN BON CHNA AND SFT PRCLN	Misc. Handicrafts	0	0
84	69119010	TOILET ARTICLES OF PRCLN CHINA	Misc. Handicrafts	0	0
85	69119020	WTR FLTR OF CAPCTY NT EXCDNG 40LTS OF PRCL	Misc. Handicrafts	0	0
86	69119090	OTHR OF OTHR HSEHLD AND TOLT ARTCLS OF PRCLN	Misc. Handicrafts	0	0
87	69120010	CERAMIC TABLEWARE (E.G. OF IMITATION PORCELAIN/OR SEMI-PORCELAIN)	Misc. Handicrafts	0	0
88	69120020	CEREMIC KITCHENWARE	Misc. Handicrafts	0	0
89	69120030	TOILET ARTICLES OTHR THAN PORCELAIN/CHINA	Misc. Handicrafts	0	0
90	69120040	CLAY ARTICLS AS TABLEWARE, KITCHENWARE ETC	Misc. Handicrafts	0	0.01
91	69120090	OTHERS	Misc. Handicrafts	0	0
92	69131000	STATUETTES ETC OF PORCELAIN/CHINA	Misc. Handicrafts	0	0
93	69139000	OTHR STATUETTE ETC(EXCL OF PORCLAIN/CHINA)	Misc. Handicrafts	0	0
94	69141000	OTHR CERMC ARTCLS OF PORCELAIN/CHINA	Misc. Handicrafts	0	0.02
95	69149000	OTHR CERMC ARTCLS EXCL OF PORCELAIN/CHINA	Misc. Handicrafts	0.03	0.05
96	70099200	OTHR GLASS MIRRORS, FRAMED	Misc. Handicrafts	0.06	0.04
97	70132800	OTHER	Misc. Handicrafts	0	0
98	70133300	OF LEAD CRYSTAL	Misc. Handicrafts	0	0
99	70133700	OTHER	Misc. Handicrafts	0	0
100	70134100	GLSWRE OF LED CRYSTL USD FR TBL/KTCHN PRPS	Misc. Handicrafts	0	0
101	70134900	OTHR GLSSWARE USD FR TBL(EXCL DRNKG GLS)/KITCHEN PURPOSES(EXCL GLASS CERAMICS)	Misc. Handicrafts	0	0
102	70139100	GLA STATUES OF LEAD CRYSTALS	Misc. Handicrafts	0	0
103	70189010	GLS STATUE OF OTHR ARTCLE OF HDG 7018	Misc. Handicrafts	0	0
104	70200011	GLOBES FOR LAMPS AND LANTERNS	Misc. Handicrafts	0	0
105	70200029	OTHER GLS CHIMENEYS	Misc. Handicrafts	0	0
106	70200090	OTHER ARTICLES OF GLSS NES	Misc. Handicrafts	0.48	0.8
107	83063000	PHOTOGRPH,PICTURE/SMLR	Misc. Handicrafts	0	0.01

Exploring Export Potential of Indian Handicrafts to Chile

		FRAMES,MIRORS	Handicrafts		
108	92029000	OTHER STRING MUSICAL INSTRUMENTS	Misc. Handicrafts	0	0.01
109	92059010	FLUTES	Misc. Handicrafts	0	0
110	92059090	ALL OTHER WIND MUSICAL INSTRUMENTS	Misc. Handicrafts	0	0
111	92060000	PERCUSSION MUSICAL INSTRMNT(FR EXMPL, DRUMSXYLOPHONES,CYMBALS,CASTANETS, MARACCAS)	Misc. Handicrafts	0	0
112	94038200	WOODEN OF BAMBOO FURNITURE OF THE KIND USED IN BED	Misc. Handicrafts	0	0
113	94038900	OTHERS	Misc. Handicrafts	0.02	0.04
114	94053000	LGHNG SETS OF A KIND USD FR CHRISTMS TREE	Misc. Handicrafts	0	0
115	95051000	ARTICLES FOR CHRISTMAS FESTIVITIES	Misc. Handicrafts	0.2	0.08
116	95059010	MAGICAL EQUIPMENTS	Misc. Handicrafts	0	0
117	96011000	WORKED IVORY AND ARTICLES OF IVORY	Misc. Handicrafts	0	0
118	96019010	WRKD TORTOISE-SHELL AND ARTCLS THEREOF	Misc. Handicrafts	0	0
119	96019020	WRKD MOTHR OF PEARL AND ARTCLS THEROF	Misc. Handicrafts	0	0
120	96019030	WRKD BONE(EXCL WHALE BONE)AND ARTCLS THROF	Misc. Handicrafts	0.01	0
121	96019040	WRKD HRN,CORL ETC ANML CRVNG MTRL AND ARTCLS	Misc. Handicrafts	0	0
122	96019090	OTHR UNDER HDNG 9601	Misc. Handicrafts	0.04	0.01
123	96020010	WRKD VGTBL CRVNG MTRL AND ARTCLS THEREOF	Misc. Handicrafts	0	0
124	96020020	MOULD/CRVD ARTCLS OF WAX,STEARN,NTRL GUMS AND RESINS AND OTHR MOULD/CRVD ARTCLS	Misc. Handicrafts	0	0
125	96020040	OTHR ARTCLS OF UNHRDND GELATIN	Misc. Handicrafts		
126	96020090	OTHR UNDER HDNG 9602	Misc. Handicrafts	0	0
127	96031000	BROOMS AND BRUSHES,CONSTNG OF TWIGS/OTHR VGTBL MTRLS BOUND TOGTHR,WTH/WHT HNDLS	Misc. Handicrafts	0	0
128	96089910	PEN HOLDERS AND SMLR HOLDERS	Misc. Handicrafts	0	0
129	97011010	MADHUBANI PAINTINGS(ON TXTLS)	Misc. Handicrafts	0	0
130	97011020	KALAMKARI PAINTINGS(ON TXTLS)	Misc. Handicrafts	0	0

Exploring Export Potential of Indian Handicrafts to Chile

131	97011030	RAJASTHANI PAINTINGS(ON TXTLES)	Misc. Handicrafts	0	
132	97011090	OTHERS	Misc. Handicrafts	0	0.01
133	97019092	RESTAURANT DECORATION OF PLASTICS	Misc. Handicrafts	0	0
134	97020000	ORIGNL ENGRVNGS,PRNTS AND LITHOGRPHS	Misc. Handicrafts	0	0.01
135	97030020	ORIGNL SCLPTRS AND STATUARY IN STONE	Misc. Handicrafts	0.01	0
136	97030090	ORIGNL SCLPTRS AND STATUARY IN OTHR MATRLS	Misc. Handicrafts	0	0
137	97040010	USED POSTAL STAMP	Misc. Handicrafts	0	0
138	97040020	USED OR UNUSED FIRST-DAY COVERS FOR PHILAT	Misc. Handicrafts	0	0
139	97040090	OTHR UNDER SUB-HEADING 970400	Misc. Handicrafts	0	0
140	97050010	STUFFED ANIMALS AND BIRDS (TAXIDERMY)	Misc. Handicrafts	0	0
141	97050090	OTHERS	Misc. Handicrafts	0	0
142	97060000	ANTIQUES OF AN AGE EXCDNG ONE HUNDRED YRS	Misc. Handicrafts	0	0
143	61171020	SHWL, SCRIV, MUFLR ETC OF WOOL	SHAWLS AS ARTWARE	0	0
144	44140000	WOODEN FRAMES FOR PAINTINGS PHOTOGRAPHS MIRRORS OR SIMILAR OBJECTS	WOODWARES	0.04	0.08
145	44191900	OTHERS	WOODWARES	0	0
146	44199090	OTHERS	WOODWARES	0	0
147	44201000	STATUETS AND OTHR ORNAMNTS OF WOOD	WOODWARES	0.01	0.01
148	44209010	WOOD MARQUETRY AND INLAID WOOD	WOODWARES	0.01	0.01
149	44209090	OTHERS	WOODWARES	0.03	0.04
150	44219160	PARTS OF DOMESTIC DECORATIVE ARTICLES USED AS TABLEWARE AND	WOODWARES	0.15	0.02
151	66020000	WALKING STICKS SEAT STICKS WHIPS RIDING CROPS AND THE LIKE	WOODWARES	0	0
152	83062910	OTHR STATUETTES(EXCLUDING WORKS OF ART)	WOODWARES	0	0.01
153	94033010	CABINETWARE	WOODWARES	0.05	0.07
154	94033090	OTHERS	WOODWARES	0.03	0.02
155	94035010	BED STEAD	WOODWARES	0	0
156	94035090	OTHER WOODEN FURNITURE USED IN BEDROOM	WOODWARES	0.01	0.03
157	94036000	OTHER WOODEN FURNITURE	WOODWARES	0.67	1.09
158	94039000	PARTS OF FURNITURES OF HEADING 9403	WOODWARES	0	0.03
159	95030010	DOLLS OF WOOD	WOODWARES	0	0.04
160	95030090	OTHER	WOODWARES	0.17	0.08

Exploring Export Potential of Indian Handicrafts to Chile

161	97019091	DOMESTIC ARTCLS OF WOOD (HND DECORATED)	WOODWARES	0	0
162	97019099	OTHER HAND-DECORATED MNFCTRD ARTCLS	WOODWARES	0.01	0.02
163	56050020	IMITATION ZARI THREAD	ZARI & ZARI GOODS	0	0
164	56050090	OTHERS	ZARI & ZARI GOODS	0	0
165	58090010	ZARI BORDERS	ZARI & ZARI GOODS	0	0
166	58090090	OTHERS	ZARI & ZARI GOODS	0	0
167	83089020	IMITATION ZARI SPANGLES	ZARI & ZARI GOODS	0	0

SOURCE: DGCIS KOLKATA

Major Trade Fairs in Chile

A. BUYER SELLER MEET

1. Name of Fair- Buyer Seller Meet
2. Venue- Santiago, Chile
3. Website:https://www.epch.in/index.php?option=com_content&view=article&id=269&Itemid=310
4. Entry Fees- Free
5. Edition- 18-19th March, 2019

